

## Receive discounts for retaining, expanding or locating your business operations in Southern California Edison's service territory

SCE's Economic Development Rate (EDR) Program offers rate discounts to eligible business customers that would not remain in, or locate their operations in, California but for the EDR by itself or in combination with other incentives. The EDR program offers a five-year declining discount off a customer's otherwise applicable SCE electric bill as follows:

- 25% – Year 1
- 20% – Year 2
- 15% – Year 3
- 10% – Year 4
- 5% – Year 5

### ELIGIBILITY

Three EDR rate options (Retention, Expansion, and Attraction) are available to SCE Bundled Service, Direct Access, or Community Choice Aggregation general service business customers. The minimum requirement for new load, expanded load, or retained load is at least 200 kilowatts (kW). The rate is not available to residential, state or local government customers.

To be eligible, a customer must present a business case demonstrating its critical need for SCE's EDR program and that it has viable out-of-state options, including facility closure.

Each case is unique and individually reviewed. The California State Office of Business Investment Services (CalBIS) must perform a preliminary review and SCE will perform final review of eligibility.

The customer must sign an affidavit attesting that but for the EDR option it would not locate, add, or retain load within California. Substantial penalties will be assessed for fraud or misrepresentation.

The three EDR rate options are available until Dec. 31, 2009 or until 100 MW of load has signed up for the program, collectively (or whichever comes first).

### GOOD CANDIDATES FOR SCE'S EDR PROGRAMS

Good candidates include electricity-intensive businesses which are sensitive to electricity rates and insensitive to production location. Candidates must also have real and viable out-of-state alternatives such as sister facilities with excess capacity or similar alternatives that would be the preferred choice but for the incentives afforded under SCE's EDR Program.

## Q&A

### Economic Development Rate (EDR) Program

#### What is meant by the requirement to demonstrate “critical need”?

Critical need can be defined as — but for the EDR discount itself or in combination with other incentives, your company cannot continue to operate, or would not locate, their business in California. Documentation that supports the but for scenario is required.

#### Can a customer have multiple qualified Service Accounts?

Yes. A business with multiple Service Accounts may apply for an EDR for each eligible account, provided that each account meets all the qualification criteria. A separate contract will be executed for each service account and eligibility requirements must be met for each participating service account.

#### My business has a registered maximum demand of 250 kW and we’re considering an expansion that will add an additional 180 kW of demand. Would my business qualify for an expansion rate?

No. A minimum increase of 200 kW above the registered maximum demand is required.

#### Does SCE’s EDR program apply to retail establishments?

Retail establishments are not excluded from participation; however, most are not likely to meet the eligibility requirements. Retail establishments are typically less energy-intensive and must be located in California to serve their customer base effectively.

This Q&A is meant to be an aid to understanding SCE’s tariff schedules. It does not replace the Commission approved tariffs. Please refer to the individual tariff schedule of interest for a complete listing of terms and conditions of service, which can be viewed online at [www.sce.com](http://www.sce.com).

#### Does my demand increase have to be maintained at or above 200 kW?

Yes. However, for the EDR retention program, you must maintain a demand increase that is the greater of 75% of your historic peak demand usage, or at least 200 kW. For expansion and attraction, your maximum demand must be at least 200 kW of expanded load or new load, whichever applies. Program discounts are suspended if minimum load requirements are not met in any three months within a contract year; discounts are suspended for the balance of that contract year, and such suspension starts in the month of the third occurrence.

#### How does the 100 MW Cap work?

The program cap of 100 MW applies to the total kW of all active SCE EDR customers and is defined as the cumulative sum of all contracted kW.

### FOR MORE INFORMATION

For more information regarding SCE’s EDR program, contact your SCE account representative or SCE’s Economic & Business Development Team at (800) 3-EDISON and ask to speak with an E&BD Project Manager.

