

**SULPHUR SPRINGS-HOPKINS COUNTY
ECONOMIC DEVELOPMENT CORPORATION
MONDAY, October 26, 2009
12:00 P.M.**

A scheduled meeting and an executive session of the Sulphur Springs-Hopkins County Economic Development Corporation was held at 12:00 p.m. on Monday, October 26, 2009 at the EDC Office at 1200 Enterprise Lane, Sulphur Springs, Texas.

*Present: Carl Bryan, President
Tom Sellers, Vice President
Bobby Gillis, Sec/Treasurer
Gene Watson
Clay Walker*

Absent: (none)

*Staff: Roger Feagley, Executive Director
Carol Reid, Assistant*

Guests: Laurie O'Neal, Representative from the Governor's office.

Media: (no media)

CALL TO ORDER

President Carl Bryan called the scheduled meeting to order at 12:04 p.m.

APPROVAL OF MINUTES FROM THE MEETING HELD ON September 28, 2009

President Bryan requested from the board a motion to approve the minutes from the board meeting held on September 28, 2009. Gene Watson moved to approve the minutes and Tom Sellers seconded the motion. The vote was unanimous and the minutes were approved.

REPORT FROM BAWCUM & PREUSS COVERING EDC FINANCIAL for September, 2009

President Bryan called on Mr. Wayne Bawcum to give the financial report. Mr. Bawcum addressed Gene Watson's question from the previous meeting regarding the Accounts Payable figure and how he arrived at that figure. A particularly large check was written to Owens for employee training plus our regular bill pay items created the usually high Accounts Payable figure for the month in question. Mr. Bawcum also brought financial information that he felt the auditors might need for the upcoming EDC audit. Director Feagley recognized four line items had gone over budget. However, the rest of the line items were under budget indicating that the overall budget for FY 09 was under budget by \$125,000. Director Feagley said if the members wanted to finish up on the financials, he would have further discussion about the audit. Mr. Tom Sellers motioned to approve the financials. Clay Walker seconded the motion. The vote was unanimous and the financials were approved.

A general discussion was held regarding the upcoming annual EDC audit by Pingleton and Howard. Director Feagley felt the EDC needed to sign the letter of engagement with Pingleton and Howard for this year even though they would not come off their price of \$5,500.00. Director Feagley did a survey of like communities as to how their audits were handled and compared in cost. Mt. Pleasant's EDC audit is paid for by the city so there is no issue as to cost or who does it. Kilgore has to use the city auditor and cost is

\$6,000. Palestine's EDC has to use the city auditor and costs \$8,000. Athens EDC selects an auditor that they procure and they are charged \$3,500. Paris EDC uses an outside auditor and is charged \$3,500. Commerce EDC is not sure if they use the city's auditor or not but their cost is \$3,100. Peter Karstens relayed to Director Feagley the reason they wanted the EDC to use this auditor was because the council was comfortable with these auditors. Mr. Bawcum said he suggested that Director Feagley could ask for a budget from the auditors (i.e. breakdown of charges, etc.) Director Feagley suggested that before next year, perhaps the EDC should go out for bids. The members of the board were in agreement.

DISCUSSION AND ACTION ON A REQUEST FROM SULPHUR SPRINGS MUNICIPAL AIRPORT FOR AN ECONOMIC DEVELOPMENT PROJECT

After some general discussion and clarification of the airports reconstruction project, Tom Sellers made a motion that the EDC assist in the amount of \$90,000 to help fund the reconstruction of the main runway at the Sulphur Springs Municipal Airport. Gene Watson seconded the motion and the vote was unanimous.

DISCUSSION OF POSSIBLE RESCHEDULING OF DECEMBER BOARD MEETING

It was brought to the board's attention that the regularly scheduled meeting date for December was falling on 28th and could possibly encumber those traveling or those who had relatives visiting. After some discussion, the board members agreed to change the December board meeting to the 21st.

REPORT OF EDC ACTIVITIES

Director Feagley updated the board on the activities and the meetings attended by the staff over the preceding month and the plans for the following month. The Economic Outlook Conference is scheduled for December 2, 2009. President Bryan stated the next item was to proceed with the Executive Session. All members present agreed to adjourn to executive session at approximately 12:45 p.m.

ADJOURN TO EXECUTIVE SESSION TO BE HELD IN ACCORDANCE WITH TEXAS LOCAL GOVERNMENT CODE 552.086 TO DELIBERATE REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS TO DISCUSS COMMERCIAL AND FINANCIAL INFORMATION RECEIVED FROM A BUSINESS WITH WHICH THE ECONOMIC DEVELOPMENT CORPORATION IS CONDUCTING NEGOTIATIONS, AND DISCUSS FINANCIAL AND OTHER INCENTIVES CONSIDERED FOR THE PROSPECT.

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| a. Project STC | e. Project Window | i. Land Purchase |
| b. Project Intermodal | f. Project Mooney | j. Land Sale |
| c. Project Concrete | g. Project Rabbit | |
| d. Project Bulldog | h. Project Blossom | |

RECONVENE IN OPEN SESSION

Reconvene at 1:35 p.m.

ACTION AS A RESULT OF EXECUTIVE SESSION

No action needed or taken.

ADJOURN

Meeting adjourned at approximately 1:36 p.m.