

1 **SULPHUR SPRINGS-HOPKINS COUNTY**  
2 **ECONOMIC DEVELOPMENT CORPORATION**  
3 **MONDAY, February 28, 2011**  
4 **12:00 P.M.**  
5

6 *A scheduled meeting and an executive session of the Sulphur Springs-Hopkins County Economic*  
7 *Development Corporation was held at 12:00 p.m. on Monday, February 28, 2011 at the EDC*  
8 *Office at 1200 Enterprise Lane, Sulphur Springs, Texas.*  
9

10 *Present: Tom Sellers, President*  
11 *Gene Watson, Vice President*  
12 *Tory Humphries, Secretary-Treasurer*  
13 *Craig Roberts*  
14

15  
16 *Absent: Clay Walker*  
17

18 *Staff: Roger Feagley, Executive Director*  
19 *Carol Reid, Assistant*  
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21 *Guests: None*  
22

23 *Media: (no media)*  
24

25 **CALL TO ORDER**  
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27 *President, Tom Sellers called the scheduled meeting to order at 12:04 p.m.*  
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29 **APPROVAL OF MINUTES FROM THE MEETING HELD ON January 24, 2010.**  
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31 *President, Sellers requested a motion from the board to approve the minutes from the board*  
32 *meeting held on. Tory Humphries entered a motion to approve the minutes as presented with Craig*  
33 *Roberts entering a second to the motion. The vote was unanimous and the January minutes were*  
34 *approved.*  
35

36 **REPORT FROM BAWCUM & PREUSS COVERING EDC FINANCIAL for January 2011.**  
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38 *President Sellers recognized the financial reports as the next item on the agenda and noted Mr.*  
39 *Bawcum was not in attendance. Mr. Humphries asked if the Cell-O-Core job had wrapped up as*  
40 *far as expenditures. Director Feagley responded there were only a couple of items still left to pay*  
41 *for and that a complete accounting should be ready by the next board meeting. President Sellers*  
42 *asked if there were any other questions. Having no response, President Sellers asked for a motion*  
43 *to approve. Gene Watson motioned to approve the financials and Tory Humphries seconded the*  
44 *motion. The vote was unanimous and the January financials were approved.*  
45

46 **REPORT FROM BURNS DEVELOPMENT GROUP – Suggested Strategic Work Plan.**  
47

48 *After acknowledging the Strategic Work Plan as the next item on the agenda, President Sellers*  
49 *asked Director Feagley what his thoughts were regarding the next step. Director Feagley*  
50 *proceeded to go over the points of interest in the report as well as some of the areas that he felt*  
51 *would not apply to Sulphur Springs. There were questions from the board members and after some*

52 general discussion, Director Feagley suggested, when preparing next year's business plan and  
53 budget, to incorporate those items the board would like to see implemented. The board members  
54 only discussed this item and felt no action was necessary at this time.

55  
56 **REPORT OF EDC ACTIVITIES**

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58 President Sellers acknowledged the EDC report. Director Feagley began with the 2010 Census  
59 numbers for the City – 15,449 which is up 791 over the 2000 Census figures and the County is  
60 35,161 – up by 3,000 from the 2000 Census numbers. Director Feagley attended the TEDC –  
61 Winter Legislative Meeting in Austin and stated there is real concern about the State Budget – in  
62 particular, the education cuts. This area is of great concern, especially to all who are in the  
63 economic development business. It is viewed as diminishing our future workforce which is one of a  
64 community's major selling points. Also, the loss of State Economic Development Funds – they are  
65 gone and there is no point in trying to argue to save them. One of the other cuts is the web based  
66 software program called "Sites on Texas" which was provided and funded by the Workforce  
67 Commission. This site allowed the EDC to run demographic reports - doing comparisons between  
68 our area and other locations even other parts of the country. A proposal has been made that each  
69 community interested in keeping the site and retaining access may pay a fee. Director Feagley  
70 stated it is a valuable tool and wishes to pay the fee. There were a few questions by the board  
71 members and discussion followed. Access to the "Sites on Texas" website should continue without  
72 interruption. Another issue regarding funding – the WIA (Workforce Investment Act) funding has  
73 been cut to zero. This was the major funding source for the Workforce Board. The money came  
74 mainly from federal funding – very little from the State which means the workforce centers for this  
75 region will be cut to one facility instead of four. Popular thinking is that the U.S. Senate will put in  
76 some money back to the program. However, starting from zero dollars, it will be considerably less  
77 than before. The Workforce Board has asked that we write letters to the Senators from Texas to  
78 encourage them to add funding. Director Feagley is concerned as to what that means for our local  
79 industries as that is one of their main sources for employees. Hopkins County Days is planned for  
80 March 29, 2011, if anyone is interested.

81  
82 President Sellers then asked if there was anything else to be discussed in Open Session. If not, the  
83 next step would be to proceed with the Executive Session and asked for a motion to adjourn into  
84 Executive Session at 12:40 p.m. Gene Watson entered the motion with Tory Humphries entering a  
85 second. All were in favor to adjourn to Executive Session.

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87 **ADJOURN TO EXECUTIVE SESSION TO BE HELD IN ACCORDANCE WITH TEXAS**  
88 **LOCAL GOVERNMENT CODE 552.086 TO DELIBERATE REGARDING ECONOMIC**  
89 **DEVELOPMENT NEGOTIATIONS TO DISCUSS COMMERCIAL AND FINANCIAL**  
90 **INFORMATION RECEIVED FROM A BUSINESS WITH WHICH THE ECONOMIC**  
91 **DEVELOPMENT CORPORATION IS CONDUCTING NEGOTIATIONS, AND DISCUSS**  
92 **FINANCIAL AND OTHER INCENTIVES CONSIDERED FOR THE PROSPECT.**

- 93  
94 a. Project Intermodal 99 f. Project Welding 104 k. Project Shrink Wrap  
95 b. Project Power 100 g. Project Wheel 105 l. Land Purchase  
96 c. Project Whirl 101 h. Project Triple P 106 m. Land Sale  
97 d. Project Windmill 102 i. Project Three Crowns 107 n. Lease Negotiations  
98 e. Project Waste II 103 j. Project Tron 108 o. Tax abatement

109  
110 **RECONVENE IN OPEN SESSION**

111  
112 Reconvene at 1:09 p.m.

114 ***ACTION AS A RESULT OF EXECUTIVE SESSION***

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116 *Upon reconvening in Open Session, President Sellers stated there was nothing discussed*  
117 *during the Executive Session which required any action. President Sellers asked if there was*  
118 *any additional business. As there was no response, Gene Watson entered a motion to adjourn.*  
119 *President Sellers pronounced the meeting adjourned.*

120

121 ***ADJOURN***

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123 *Meeting adjourned at approximately 1:10 p.m.*