



Retail
SOLANO
Affluent Customer Base

Workforce
SOLANO
Highly Educated, Skilled Workforce

Build to Suit
SOLANO
Class A Office to Industrial

Biotech
SOLANO
World Leader

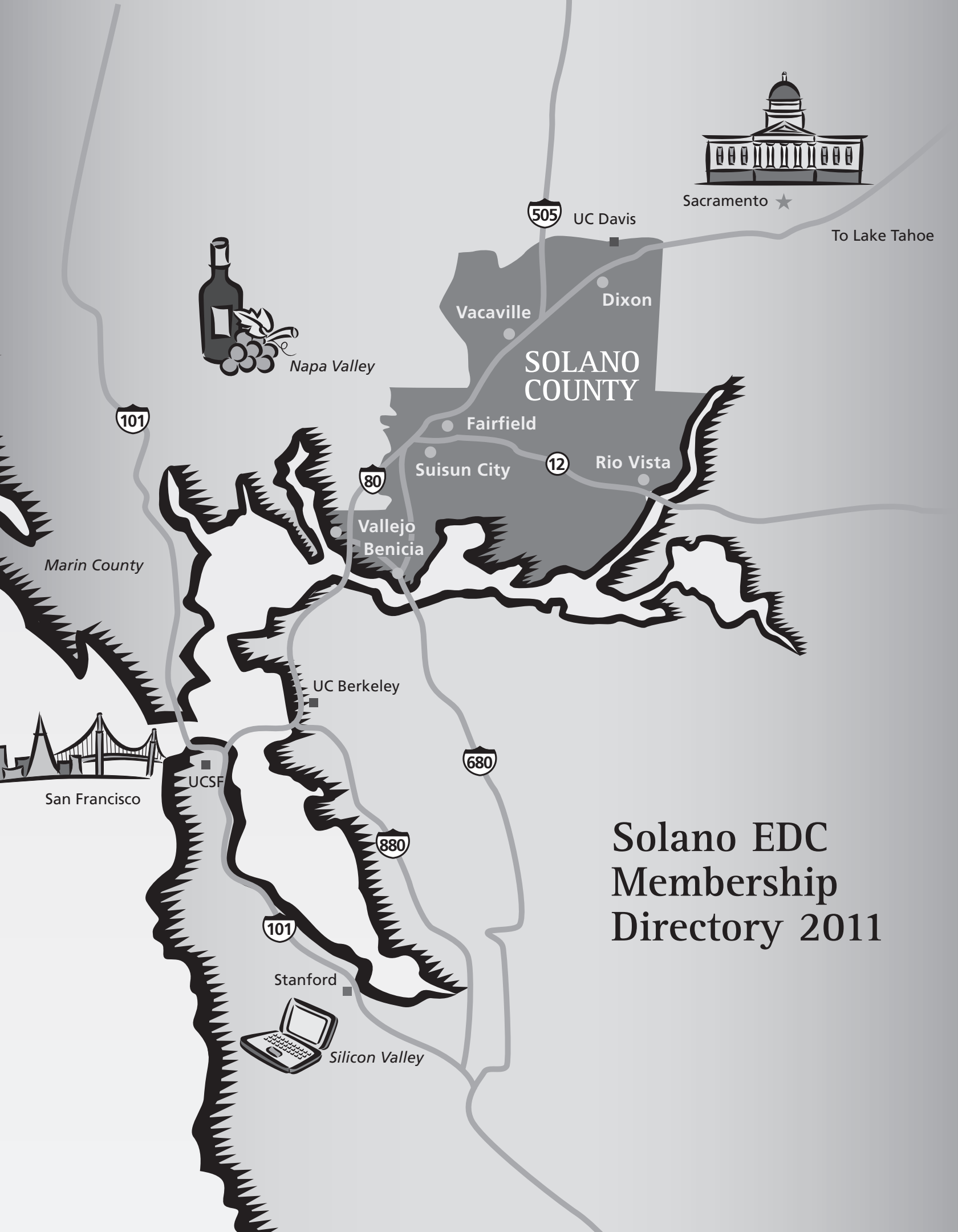
**Plant Your Business
In Solano County**
SOLANO
Fantastic Growth Potential

Manufacturing
SOLANO
A Huge Variety of Products

Connections 2011

Solano EDC Membership Directory

Solano Economic Development Corporation



Sacramento ★

To Lake Tahoe



UC Davis

Vacaville

Dixon

SOLANO COUNTY



Napa Valley



Marin County



Suisun City



Rio Vista

Vallejo
Benicia

UC Berkeley



UCSF

San Francisco



Stanford



Silicon Valley

Solano EDC Membership Directory 2011

The Solano EDC gratefully acknowledges the support
of the Underwriters of this Publication:

University of California, Davis

First Northern Bank

Touro University

Travis Credit Union

Jelly Belly Candy Company

Kaiser Permanente

NorthBay Healthcare

Workforce Investment Board



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www.SolanoEDC.org

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Solano EDC's Mission

The mission of Solano Economic Development Corporation is to enhance the economic vitality and quality of life of Solano County communities through attraction, growth and retention of business and industry.

Providing Leadership for Economic Growth in Solano County

The Solano Economic Development Corporation (Solano EDC), a non-profit private corporation has delivered professional economic development services to Solano County for 28 years. The EDC is a membership base organization with public and private partnership members. Members are key community leaders with specialized knowledge in broad fields of interests to new business investors. This unique working partnership creates a collaborative organization focused on providing a well planned, directed and future growth path for Solano County and its seven cities. Solano County is one of Northern California's fastest growing counties—adjacent to Napa and strategically located between the Bay Area and Sacramento in Northern California's Mega Region. Solano has retained and grown its largest employer Travis Air Force Base with 15,000 jobs and \$1.5 billion economic impact annually. In addition, Solano EDC has successfully marketed Solano County as a recognized location for growth industries of the 21st century including life science, food and beverage and renewable energy. See <http://www.solanocounty.com/economicindex> for further details on the growth of these industries clusters.

The Goals of EDC

Annual goals are established through the Marketing Task Force (Team Solano) with representatives from Solano County, each of the seven communities, Solano College Small Business Development Center (SBDC), Workforce Investment Board and Pacific Gas & Electric. The Solano EDC leads the annual plan implementing a regional, statewide and national marketing strategy.

- **Develop & maintain brand identity for Solano County**

The marketing team continues to build on expansion and new location accomplishments by getting the message out that Solano County is the place to “Plant Your Business”.

- **Position the County to attract business**

Solano EDC assists Solano communities with retention, growth and attraction of business and industry through referral and assistance with new business prospects. These efforts are complimentary to supporting the growth of workforce education and skill training opportunities to retain and attract new employers to Solano County. Solano Index of Economic and Community Progress and Cluster Studies drive the long term strategy (<http://www.solanoedc.org>).

- **Individually promote the assets of Solano County cities**

Solano EDC provides a centralized confidential information and network resource for expanding businesses. New business leads and prospects developed by Solano EDC are coordinated with community economic developers leading to community and site tours which result in the location of new businesses, investment and the creation of new jobs.

Targeted Businesses

The Solano EDC strategic marketing plan targets the following as business and industries that best fit Solano County's existing and future labor force, site and building availability and historic patterns of company site locations:

- Life Science, Biotechnology and Medical Devices
- Light Specialty Manufacturers
- Value-Added Specialty Foods and Beverage Processing and Production
- Office Users: Headquarters, Backroom Office, Information Technology, Call and Internet Fulfillment Centers
- Transportation Services, Logistics Support and Distribution
- Construction Services and Building Materials
- Research and Development Centers, Commercialization of Technology-Based Startups
- Alternative and Renewable Energy and Technology companies

Regional Marketing

The San Francisco Bay Area continues to be a top priority market due to the successful historic eastward movement of the Bay Area labor force for more affordable housing and a better quality of life. This results in a commuter pattern of 75,000 talented residents leaving Solano for employment while attracting 30,000 workers into the county. Many Bay Area employers relocate into Solano County to secure a scalable, sustainable, well educated and youthful labor force.

Businesses from outside the state relocate to Solano's strategic location centered within the rapidly growing San Francisco and Sacramento Northern California Mega Region. Solano County location provides access to three international airports (Sacramento, Oakland and San Francisco International) along with easy access into Bay Area business centers via Capitol Rail Corridor, BART, bus service and the Vallejo BayLink ferry to downtown San Francisco's Ferry Building.

The expansion of biotechnology in Northern California as the largest concentration of life science companies in the World has resulted in Solano County being viewed as a premier biotechnology location cluster for such companies as Genentech, Novartis, BioRad and Johnson and Johnson/Alza. These companies are clustered strategically within a short commute of four of the nation's foremost research Universities—Stanford, UCSF, UC Berkeley and UC Davis.

National Marketing

Team California (www.teamca.org), an organization comprised of economic development professionals throughout California targets several major trade shows, events as well as company calls and site selection professionals update visits in major metropolitan centers. Solano EDC has been an active participant in the leadership of TeamCA.

In addition, Solano EDC marketing program includes an Internet strategy with web, blogger and social media (www.solanoedc.org). In addition, targeted emails that lead to calls on corporate real estate, site consultants and visits to corporation headquarters which have divisional operations in Solano County. Solano EDC continuously works with Solano communities to follow up these marketing efforts to locate new business.

Solano Economic Index and Cluster Study Reports

In 2008 a series of economic summits were held on the future growth of Solano County and its seven communities. Out of the final summit a partnership was formed with County of Solano, Collaborative Economics and the Solano EDC to launch the inaugural Solano County Index of Economic and Community Progress. The annual Index includes a unique set of economic, workforce, housing, education, and transportation indicators that together tell the new story of an economic restructuring of the County into a regional hub of innovation and opportunity.

In addition to the Index three key industry profiles have been researched and published during the last three years. Each Cluster provides a focus for better understanding the industry's needs and meeting the twin challenges of economic growth and workforce investment. This portfolio of clusters will enable the Solano EDC and local economic developers to more successfully target growth of existing companies while attracting cluster companies and suppliers for expansion and growth. The first cluster study report focused on the Life Science industry in Solano County can be found at www.solanocounty.com/lifesciencecluster. The second cluster study on Energy can be found at www.solanocounty.com/energycluster. The next cluster study will target agriculture and food processing. Be sure to check back for future updates to the Index and more Clusters at www.solanocounty.com/economicindex.

Membership

Invest in your future growth in Solano County by becoming a member. Call (888) 864-1855 or email Mike Ammann, President (mike@solanoedc.org) or Sandy Person, Vice President (sandy@solanoedc.org) to learn more about the benefits and levels of investment that membership and affiliation with Solano EDC programs, events and activities. Please visit the following website at www.solanoedc.org for immediate information on Solano EDC.

Become a member of the Solano EDC

As a member of the Solano Economic Development Corporation you are investing in the future of your organization and Solano County. Solano EDC is a collaboration of private and public investors that provide the leadership necessary to increase economic development opportunities. Marketing efforts are conducted in partnership with Solano County and its seven cities: Benicia, Dixon, Fairfield, Rio Vista, Suisun City, Vacaville and Vallejo.

Goals

- Attract and site new business and industry
- Assist to retain and grow existing business and industry
- Increase awareness in regional, state, national and international markets
- Promote a positive business image of Solano County and its cities
- Support workforce training and education efforts throughout the County
- Increase the County's competitiveness through regional and statewide marketing efforts

Benefits of membership

Support Economic Development Marketing

Your financial investment will enable Solano EDC to:

- Conduct targeted marketing programs to attract industries
- Provide economic and demographic data on Solano County
- Facilitate corporate site selection and coordinate introductions
- Lead regional policy-making that promotes economic vitality

Participate in Economic Activities

As a member you can become actively involved to create business vitality for Solano County:

- Member Events with speakers on current economic issues
- An online property database
- Solano EDC Golf Classic
- Special events on timely economic concerns
- EDC committees to increase organization effectiveness

Utilize Your Talent

EDC provides members with many avenues to put their individual talents and interests to work for the common good:

- Serve as a liaison between cities and businesses seeking to locate in Solano County
- Voice concerns about regulatory, infrastructure, legislative and other community and industry issues
- Participate in special task forces to review and/or create economic development strategies for specific industry growth

Solano EDC Membership Levels and Benefits

Chairman's Circle Member \$7,500

- Sponsorship of premiere membership events (Annual Meeting, Annual Dinner, Annual Golf Tournament and Membership Breakfasts)
- Recognition at all Solano EDC events
- Immediate appointment to Board of Directors
- Complimentary admission for four to every event, including the Golf Classic
- Advertisement on website
- Access to all Solano EDC resource material and demographic site reports
- Invitation to all Solano EDC events—current topics and networking opportunities
- Expanded company profile listing in annual Connections membership directory

Executive Member "Stakeholder" \$5,000

- Recognition at all Solano EDC events
- Complimentary admission for four to all events (excluding golf tournament)
- Advertisement on website
- Immediate appointment to Board of Directors
- Access to all Solano EDC resource material and demographic site reports
- Invitation to all Solano EDC events—current topics and networking opportunities
- Expanded company profile listing in annual Connections membership directory

Corporate Member \$2,500

- Complimentary admission for two to all events (excluding golf tournament)
- Advertisement on website
- Voting privileges and eligibility for election to Board of Directors
- Access to all Solano EDC resource material and demographic site reports
- Invitation to all Solano EDC events—current topics and networking opportunities
- Expanded company profile listing in annual Connections membership directory

Business Member \$1,000

- Voting privileges and eligibility for election to Board of Directors
- Access to all Solano EDC resource material and demographic site reports
- Invitation to all Solano EDC events—current topics and networking opportunities
- Expanded company profile listing in annual Connections membership directory

2011 Solano EDC Board of Directors

Chairman

S. Scott Reynolds, Gaw Van Male

Treasurer

Patsy Van Ouwerkerk, Travis Credit Union

Secretary

Kay Draisin, NorthBay Healthcare

Directors

Jack Batchelor, City of Dixon

Phil Batchelor*, City of Vallejo

Robert Bloom, Workforce Investment Board

Suzanne Bragdon*, City of Suisun City

Rebecca Brandt, Pacific Gas & Electric Company

Barry Cavanna, Syar Industries

Elaine Crombie, Westamerica Bank

Hector De La Rosa*, City of Rio Vista

Jim Dunbar, Potrero Hills Landfill

Dr. William Eisenhardt, Cal Maritime Academy

Kevin English, Consultant

Joanie Erickson, Kaiser Permanente

Kevin Finger, Anheuser-Busch

Bruce Gondry, Recology

Daryl Halls, Solano Transportation Authority

Steve Hardy, City of Vacaville

Norm Hattich, Industrial Construction Consultant

Steve Huddleston, NorthBay Healthcare

Nancy Huston*, City of Dixon

Michael Johnson*, County of Solano

Curt Johnston*, City of Fairfield

Brad Kilger*, City of Benicia

Jack Krebs, City of Rio Vista

Laura Kuhn*, City of Vacaville

Dr. Jowel Laguerre, Solano Community College

Al Lavezzo, Favaro Lavezzo Gill Caretti & Heppell

Steve Lessler, The Lessler Group

Foy McNaughton, Daily Republic

Catherine Moy, City of Fairfield

Elizabeth Patterson, City of Benicia

S. Brooks Pedder, Colliers International

Sean Quinn*, City of Fairfield

John Ray, Sutter Regional Medical Foundation

Mike Reagan, County of Solano

Tom Recknagel, Carl Recknagel Gen Contractors

Debra Yarbrough Russo, B&L Properties

Michael Segala, City of Suisun City

Robert Simpson Jr., Jelly Belly Candy Company

Talyon Sortor, Fairfield-Suisun Sewer District

Jay Speck, Solano County Office of Education

Sue Vaccaro, Solano Garbage Company

Louise Walker, First Northern Bank

Michael Wilson, City of Vallejo

** Ex Officio/Alternate*

2011 Solano EDC Members

Chairman's Circle - \$7,500



REPUBLIC
SERVICES, INC.

STa
Solano Transportation Authority

SYAR
INDUSTRIES, INC.

Executive Member "Stakeholders" - \$5,000

Anheuser-Busch, Inc.	Recology
First Northern Bank	Solano County Office of Education
Genentech, Inc.	Sutter Health
Kaiser Permanente	Touro University
Potrero Hills Landfill/Waste Connections	

Public Partners

City of Benicia	City of Vacaville
City of Dixon	City of Vallejo
City of Fairfield	County of Solano
City of Rio Vista	Pacific Gas & Electric
City of Suisun City	

Corporate Members - \$2,500

Daily Republic	Queen of the Valley Medical Center
enXco	Carl Recknagel General Contractors
Favaro, Lavezzo, Gill, Caretti & Heppell	The Shaw Group Inc.
Garaventa Properties	Solano Community College
Gaw Van Male	Standard Pacific Homes
JCM Partners LLC	Travis Credit Union
Jelly Belly Candy Company	Westamerica Bank
Lewis Planned Communities	Westrust
NorthBay Healthcare	

Business Members – \$1,000

Amos and Andrews
APICS Solano Chapter
Archer & Ficklin
AT&T California
B&L Properties
Bay Area Bioscience Association
Bay Area Council
Bay Area Development
Bay Planning Coalition
Benicia Chamber of Commerce
Buzz Oates Group of Companies
The California Maritime Academy
The Children’s Network of Solano County
Cole Supply Company, Inc.
Colliers International
Competitive Power Ventures Inc.
Copart Inc.
Cornish & Carey Commercial
Credit Bureau Associates
CSW/Stuber-Stroeh Engineering
Cushman & Wakefield
Dixon Chamber of Commerce
Kevin English, Consultant
Fairfield-Suisun Chamber
Fairfield Tourism Association, Inc.
First 5 Solano
Ford Lincoln Fairfield
Garland & Associates
Gestamp Solar
Goodrich Interiors
Green Build Energy Group
Grubb & Ellis
Hampton Inn & Suites
Norm Hattich, Consultant

Henley Architects + Associates
Hilton Garden Inn Fairfield
International ProInsurance Assoc., LLC
Kappel & Kappel
King Security Services, Inc.
Land Veritas Corp.
Lennar Mare Island
The Lessler Group
Long Electric Company
Main Street West Partners
NECA & IBEW
Nelson Staffing
N Solano County Assn of Realtors
O.C. Jones & Sons, Inc.
Partnership HealthPlan of CA
PDM Group Inc.
Placer Title Company
Rio Vista Chamber of Commerce
Solano Association of Realtors
Solano Community Foundation
Solano Land Trust
Spectrum Properties
Syar Concrete LLC
Tulloch Construction
Umpqua Bank
University of California Davis
Vacaville Chamber of Commerce
Vacaville Conf & Visitors Bureau
Valero Refining Company CA
Vallejo Chamber of Commerce
Wells Fargo
Westervelt Ecological Services
The Wiseman Company
Workforce Investment Board

AMOS & ANDREWS

1801 Walters Court, Fairfield, CA 94533
Phone: (707) 422-4844 Fax: (707) 426-1026
Member since: 1986 Investment level: Business
Contact: Gary Andrews

Amos & Andrews provides a variety of construction and development services, including site improvements, process plants, energy systems, heating, air conditioning, and plumbing.

Amos & Andrews has earned its reputation of integrity and quality as a mechanical and general engineering contractor with annual sales in excess of \$12 million. The diversity of projects which Amos & Andrews, Inc. has completed through the years has created an innovative staff.

Projects range from residential tract plumbing to the design-build of major cogeneration energy plants. We have successfully completed projects in site development, pipeline, process systems, water and sewer treatment plants, and industrial and commercial plumbing and heating.

ANHEUSER-BUSCH, INC.

P.O. Box A-B/3101 Busch Drive
Fairfield, CA 94534
Phone: (707) 429-2000
Member since: 1983 Investment level:
Executive Member "Stakeholder"
Contact: Kevin Finger

The Anheuser-Busch Fairfield Brewery, a 4.4 million barrel plant with 315 employees, is located on 120 acres of approximately 400 acres owned by Anheuser-Busch. The Brewery services over 100 wholesale distributors. North American headquarters is located in St. Louis, Missouri.

APICS SOLANO CHAPTER

PO Box 2896, Fairfield, CA 94533-0289
Phone: (925) 768-7959 or (925) 783-8264
E-mail: info@Apics-Solano.org
Website: www.apics-solano.org
Member since: 1998 Investment level: Business
Contact: Donald Clark, CFPIM, CSCP or
Deena Sheranko, CFPIM

APICS The Association for Operations Management is the global leader and premier source of the Body of Knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. Through its certification programs, communities of practice, annual international conference and exhibition and local chapters, APICS provides a wide range of resources and support for members and the business community. Chartered in March 1994, APICS Solano Chapter bridges the gap between the Sacramento and Golden Gate Chapters. Our current membership covers the Northern California counties of Solano, Yolo, Contra Costa and Napa. We are dedicated to providing quality, results-oriented operations management education and activities to both individuals and businesses through public and customized, in-house offerings such as CPIM and CSCP certification review classes, Lean and Global Sourcing workshops and seminars.

ARCHER & FICKLIN, INC LAND AND COMMERCIAL BROKERAGE

255 North First Street, Dixon, CA 95620
Phone: (707) 678-1092 Fax: (707) 678-1094
E-mail: garya@archerficklin.com
Website: www.archerficklin.com
Member since: 1989 Investment level: Business
Contact: Gary N. Archer

Archer & Ficklin Inc. is a land and commercial brokerage firm dedicated to providing superior brokerage services to its clients, both domestic and international. Archer's commitment to client service is the key to his success in attracting new clients and in maintaining the confidence of long established

clients. Founded in 1965, the firm ranks among the leading commercial brokerage firms in Solano County. Gary Archer serves Solano County real estate investment buyers and sellers, and has successfully done so since 1981. He has many years of experience in real estate site location, purchase and sale of farms, ranches and other agricultural lands, assemblage of raw land for purposes of obtaining entitlements, marketing of "paper" lots and "finished" lots for residential buyers, and situational real estate matters including sale and acquisition of lands for public benefit, open space and greenbelt purposes. The client list is extensive and includes owners of large land tracts in Northern California, as well as national and international clients who have chosen the area in which to make their investments. Archer is an active participant in numerous organizations throughout Solano County. Satisfied clients and successful closings on substantive transactions have produced an enviable track record.

AT&T CALIFORNIA

867 W. Napa Street, Sonoma, CA 95476
Phone: (707) 567-0483 Fax: (707) 996-8363
E-mail: ra5361@att.com
Website: www.att.com

Member since: 2010 Investment level: Business
Contact: Rhuenette L. Alums, Area Director

AT&T Inc. (NYSE:T) is a premier communications holding company. Its subsidiaries and affiliates - AT&T operating companies - are the providers of AT&T services in the United States and around the world. We serve customers nationwide with a broad range of wireless voice and data services. We have the nation's fastest 3G network and serve 85.1 million subscribers. We hold spectrum licenses in all 50 U.S. states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands. We also have the best worldwide voice coverage in more than 220 countries, data roaming in more than 190 and 3G in 115 countries. We serve millions of customers, concentrated in 22 states, with wired services, including broadband, long distance and local voice. We also offer advanced TV services under the AT&T U-verseSM and AT&T|DIRECTVSM brands. Additional information about AT&T Inc. is available at <http://www.att.com>.

B & L PROPERTIES

4630 Westamerica Drive, Suite A
Fairfield, CA 94534
Phone: (707) 864-6550 Fax: (707) 207-0538
Member since: 1992 Investment level: Business
Contact: Debra Yarbrough Russo

B&L Properties is a real estate development and property management company specializing in commercial properties, industrial projects, and residential communities. Current projects include three commercial centers in Fairfield, residential master planned communities in West Sacramento, Dixon and Fairfield. The company is also involved in planning for a future residential master planned community and rail served industrial project as part of the Fairfield Train Station Specific Plan. The company has over 40 years experience in real estate development.

BAY AREA BIOSCIENCE ASSOCIATION

400 Oyster Point Blvd., Suite 221
South San Francisco, CA 94080
Phone: (650) 871-7101 Fax: (650) 871-7555
E-mail: info@baybio.org
Website: www.baybio.org

Member since: 2007 Investment level: Business
Contact: Jeremy Leffler, Chief Operating Officer

BayBio is Northern California's life sciences association, supporting the life sciences community through advocacy, networking and outreach programs. BayBio is the voice of the world's oldest, largest and most productive life sciences cluster. It serves Northern California's 1,300+ life sciences companies. Our members include organizations engaged in or supportive of research, development, and commercialization of medical and biotechnologies, diagnostics, and research tools for human, agricultural and industrial applications.

Northern California is seen as a model for other clusters, having grown from one revolutionary technology into an important pillar in Northern California's economy. Built by the founders of biotechnology, BayBio was established in 1990 by a consortium of universities, public officials, educators and life sciences executives to foster a regional climate that nourishes the industry's life cycle.

BayBio serves its members through representatives in South San Francisco, Emeryville and Sacramento, and through coalition partners in Washington, DC. In addition to being an affiliate of Biotechnology Industry Organization (BIO), BayBio is a member of Global Bioscience Partnership, Council of State Bioscience Associations, State Medical Technology Alliance, Technology Convergence Consortium and other groups. BayBio is an independent, non-profit 501 (c)(6) organization whose staff and services are paid primarily through memberships, sponsorships, and event registration fees.

BAY AREA COUNCIL

201 California Street, Suite 1450
San Francisco, CA 94111
Phone: (415) 981-6600 Fax: (415) 981-6408
Website: www.bayareacouncil.org
Member since: 1997 Investment level: Business
Contact: Jim Wunderman

Founded in 1945, the Bay Area Council proactively advocates for a strong economy, a vital business environment, and a better quality of life for everyone who lives here. Led by CEOs, the Bay Area Council presents a strong, united voice for hundreds of the largest employers throughout the Bay Area region whom employ more than 490,000 workers, or 1 of every six private sector employees in the Bay Area.

BAY AREA DEVELOPMENT

1801 Oakland Blvd., Suite 100,
Walnut Creek, CA 94596
Phone: (925) 926-1020 Fax: (925) 926-1021
E-mail: jim@baydevco.com
Website: www.bayarea504.com
Member since: 2006 Investment level: Business
Contact: Joe Lampe, Senior Vice President

Bay Area Development Company provides commercial real estate financing to companies buying or building facilities for their own use. BDC uses the SBA's 504 program and works with local banks to provide financing with low fixed rates, low down payments and long terms. We are the most active SBA lender in the East Bay and are extremely active making 504 loans for growing companies in Solano County.

BAY PLANNING COALITION

10 Lombard Street, Suite 408
San Francisco, CA 94111
Phone: (415) 397-2293 Fax: (415) 986-0694
E-mail: bpcstaff@bayplanningcoalition.org
Website: www.bayplanningcoalition.org
Member since: 2011 Investment level: Business
Contact: John A. Coleman, Executive Director

Founded in 1983, the Bay Planning Coalition (BPC) is a non-profit, membership-based organization representing public and private entities in the maritime industry and related shoreline businesses, ports and local governments, landowners, recreational users, labor unions, residential and commercial builders, environmental and business organizations, and professional service firms in engineering, construction, law, planning and environmental sciences.

The mission of BPC is to ensure that commerce, recreation and the natural environment thrive in the San Francisco Bay-Delta region. We envision a future resulting in:

- Innovative waterfront planning that sustains a working waterfront for industry and jobs; supports a diversity of waterfront uses including water transit, marinas, wildlife habitat, residential and commercial uses on contiguous land; addresses potential sea-level rise, and fosters environmental-responsibility;
- Expansion of world-class maritime, goods movement, ferries, recreational marinas and water-dependent industries;
- Creation of a model of economic progress and environmental stewardship through regional innovation and supportive local, state, and federal policies and programs.

CITY OF BENICIA

250 East L Street, Benicia, CA 94510
Phone: (707) 746-4202 Fax: (707) 747-8120
E-mail: edev@ci.benicia.ca.us

Website: www.BeniciaBusiness.com

Member since: 1984 Investment level: Public

Contact: Elizabeth Patterson, Mayor; Brad Kilger, City Manager; Amalia Lorentz, Economic Development Manager; Mario Giuliani, Acting Economic Development Manager

Benicia has a thriving industrial park, a charming downtown, and neighborhood shopping centers. The Economic Development Office helps existing companies expand, and assists new firms considering Benicia.

Business services include:

- Site Location: site and building availability, costs, and available infrastructure;
- Development Permit Processing: Fast-track service through an already streamlined development process;
- Demographic, Marketing, and Technical Assistance: Information on City services, housing, climate, schools, crime, taxes, transportation systems, utilities, incentives and cultural amenities; business trainings, cooperative ad campaigns, and comparative tax data;
- Labor: cost, availability, supply and programs for hiring local workers.

Call the City today to find out why business owners say, "It's better in Benicia!"

BENICIA CHAMBER OF COMMERCE

601 First Street, Suite 100, Benicia, CA 94510-3211
Phone: (707) 745-2120 Fax: (707) 745-2275
E-mail: beniachamber@aol.com

Website: www.beniachamber.com

Member since: 1997 Investment level: Business

Contact: Stephanie Christiansen

The mission of the Benicia Chamber of Commerce is to Promote Business For A Better Benicia. Representing over 600 businesses, the Benicia Chamber of Commerce is a membership based organization providing direct services and programs ranging in interest from Legislative Affairs to Home

Based Businesses to Education. Additionally, the Benicia Chamber of Commerce provides new resident and visitor information as well as coordinates and promotes numerous community projects and events.

BUZZ OATES GROUP OF COMPANIES

8615 Elder Creek Road, Sacramento, CA 95828
Phone: (916) 379-3800

E-mail: jimjeary@buzzoates.com

Website: www.buzzoates.com

Member since: 2010 Investment level: Business

Contact: Jim Jeary, Asset Manager

The Buzz Oates Group of Companies is a vertically integrated real estate investment, development, construction and asset management company that has been an industry leader for over 60 years. BOGC currently manages more than 17 million SF of commercial real estate with a total asset value exceeding \$1 billion. Geographic areas of concentration include Northern California, the Central Valley of California, Salt Lake City, Utah and El Paso, Texas. For more information, visit www.buzzoates.com.

THE CALIFORNIA MARITIME ACADEMY

200 Maritime Academy Drive, Vallejo, CA 94590
Phone: (707) 654-1000 Fax: (707) 654-1001
Website: www.csum.edu

Member since: 1998 Investment level: Business

Contact: Dr. William B. Eisenhardt, President

The California Maritime Academy, a campus of the California State University, is a four-year state-supported institution of higher education and is the federally designated regional maritime academy for the western states. The campus occupies 87 acres in Vallejo, on Morrow Cove adjacent to the Carquinez Straits Bridge. Cal Maritime offers baccalaureate degrees in marine transportation, marine engineering technology, mechanical engineering, facilities engineering technology, international business and logistics and global studies and maritime affairs. A unique feature of a Cal Maritime education is the requirement that all students sail on at least one two-month summer training voyage aboard the school's 500-foot training ship Golden Bear, and participate in cooperative education experiences. Cal Maritime is committed to providing

education including four essential components: intellectual learning, applied technology, leadership development, and global awareness. The institution is proud of its very strong employment placement rate for graduates. Research and service programs are being expanded as Cal Maritime fulfills its vision of becoming a leading education, information, and technological resource center for the transportation industry of the Pacific Basin and beyond.

THE CHILDREN'S NETWORK OF SOLANO COUNTY

2320 Courage Drive, Suite 107, Fairfield, CA 94533
Phone: (707) 421-7229 Fax: (707) 421-6495
E-mail: childnet@childnet.org
Website: www.childnet.org
Member since: 2007 Investment level: Business
Contact: Kimberley Thomas, Executive Director

The Children's Network of Solano County is a non-profit 501 (c) 3 corporation established in 1982 in response to the community's demand for better oversight of children's services. The Children's Network works to assure there is a strong, united, independent voice for all of Solano County's children. The primary approach used is to support and partner with Board of Supervisors appointed advisory bodies.

The Children's Network provides staff support to: the Solano Children's Alliance, the longest operating children's interagency council in California, the Local Child Care Planning Council, the Solano County Child Abuse Prevention Council, and the Solano Family Resource Center Network. In collaboration with governmental and non-governmental entities, parents and community members, the Children's Network identifies children's needs, organizes efforts to meet those needs, works to ensure the best use of available resources, and develops additional resources where needed through grant writing and advocacy.

COLE SUPPLY COMPANY INC.

531 Getty Court, Benicia, CA 94510
Phone: (707)745-8900 Fax: (707) 745-8901
E-mail: dcole@colesupply.com
Website: www.colesupply.com
Member since: 2006 Investment level: Business
Contact: Devin Cole

Cole Professional Cleaning Supplies has been servicing Northern California for over 40 years. Our mission is to provide our clients with the best name brand products for less. We offer over 10,000 sku's for all facility maintenance needs. Cole represents only top manufactures in the industry like Kimberly Clark, Georgia Pacific, Rubbermaid, 3M, etc. with delivery next day free of charge. Cole's factory trained account managers can help your facility evaluate cost / labor saving systems to not only reduce your budget but also enhance your facilities appearance. We offer the best online ordering system available and can cut the "soft costs" of your purchasing procurement. Going Green? Cole is your best resource for all Green Cleaning products currently available in our industry. Please consider us a resource for all your facility maintenance needs.

Here is a brief list of clients we service in Solano County. North Bay Medical, Anheuser Busch, Travis AFB, Kaiser Permanente (Fairfield, Vacaville, Vallejo), David Grant Hospital, City of Fairfield, City of Suisun City, Vallejo USD, Dixon USD, State Fund Insurance, Six Flags Discovery Kingdom, Wiseman Company, Hilton Garden Inn, West America bank, MV Transportation, Solano County Gen Services, Solano Office Of Ed, Service Performance (Genentech), Ball metal and many, many more.

COLLIERS INTERNATIONAL

360 Campus Lane, #101, Fairfield, CA 94534

Phone: (707) 863-0188 Fax: (707) 863-0181

E-mail: bpedder@colliersparrish.com

Website: www.colliersparrish.com

Member since: 1988 Investment level: Business

Contact: S. Brooks Pedder

Colliers International is a premier commercial real estate services provider committed to delivering consistently superior results for our clients. Colliers International with over 4,900 professionals, 40 shareholder firms and 245 offices on 6 continents and in 52 countries has been in the commercial, industrial and investment service business since 1898. Colliers International is pleased to locally offer premier facilities ranging from 1,700 sf to 524,000 sf and exclusively represents the following Solano County Business Parks and projects:

- Benicia Industrial Park, Benicia
- Fairfield Corporate Commons, Fairfield
- Lambie Industrial Park, County of Solano
- Vaca Valley Industrial Park, Vacaville
- Busch Corporate Park, Fairfield
- Vacaville Business Park, Vacaville

Acreage available: 2 acres to 218 acres for sale or build-to-suit.

COMPETITIVE POWER VENTURES, INC

55 2nd Street, Suite 525

San Francisco, CA 94105

Phone (415) 293-1455 Fax: (415) 975-9886

Member since: 2008 Investment level: Business

Contact: Mark Turner

Competitive Power Ventures, Inc. (CPV) is dedicated to increasing North America's sustainability; both economically and environmentally. Using domestically available energy sources, like wind and natural gas, and partnering with host communities to support their tax base and school districts, CPV works to stabilize and improve local and state economies.

In California, CPV is focused on developing state of the art natural gas-fired power projects to efficiently integrate the wide scale implementation of

renewable resources while also pursuing strategic opportunities for wind and solar power generation.

Headquartered in Silver Spring, MD, with offices in Braintree, MA, San Francisco, CA and Toronto, Ontario the company currently has nearly 5,500 (MWs) of conventional generation projects in development. CPV Renewable Energy Company is currently developing nearly 7,500MWs of wind power projects across North America, with plans for more and is now expanding its portfolio to include solar power generation. The company's Asset Management division has ramped up to 4,600 MWs of natural gas generation under management and is currently expanding to include wind power generation.

COPART

4665 Business Center Drive, Fairfield, CA 94534

Phone: (707) 639-5185 Fax: (707) 639-5200

E-mail: stacey.theroux@copart.com

Website: www.copart.com

Member since: 2009 Investment level: Business

Contact: Stacey Theroux, Marketing Manager

Copart, founded in 1982, is a leading online vehicle auction company with over 50,000 vehicles online each day. Our easy-to-search website, Copart.com, allows members to quickly sort through our extensive inventory, and view photos and a description of each vehicle. Our vast vehicle inventory includes dealer trade-ins, repossessed vehicles, retired rental and fleet cars, and recovered stolen vehicles. We also sell damaged and high mileage vehicles that can be repaired.

In addition, Copart will buy almost any car in any condition from the general public. Interested sellers can call or visit Copart.com to request a free, no-obligation offer. After a quick verification process, Copart can get vehicle sellers cash in as little as one business day. With over 150 convenient locations nationwide, it's easy to drop off a vehicle, or Copart will even pick it up. To speak with one of Copart's vehicle specialists, please call 888-SELL-IT-NOW, or visit www.Copart.com.

**CORNISH & CAREY COMMERCIAL
NEWMARK KNIGHT FRANK**

1333 N California Blvd, #343 Walnut Creek, CA 94596
Phone: (925) 974-0100 Fax: (925) 974-0123
E-mail: tfehr@ccareynkf.com
Website: www.ccareynkf.com
Member since: 2002 Investment level: Business
Contact: Tom Fehr or Paul Sheehan

With over 260 agents in 11 strategically located offices, Cornish & Carey Commercial Newmark Knight Frank is Northern California's largest commercial real estate firm and is consistently ranked among the largest privately owned brokerage firms in the United States. Directed by our core values- Integrity & Knowledge, Cornish & Carey Commercial offers a full spectrum of services including Leasing, Investment Sales & Services, and Strategic Planning for Office, R&D, Industrial, Retail, and Multi-Family property owners and tenants since 1935.

Cornish & Carey agents have been active in Solano County commercial real estate for over 16 years. From an industrial perspective, we have represented tenants such as Sears-Roebuck, CytoSport™, T-Mobile, and DeLonghi American, Inc. and property owners including Gonsalves & Santucci Inc., Hofmann Company, Dividend Capital Trust, RREEF, and Morgan Stanley. For the Retail component, Cornish & Carey works closely with some of the largest retail Landlords in the county, including the marketing of such prominent projects as Power Plaza, Coffee Tree Plaza, The Nut Tree and several key Nut Tree Parkway properties in Vacaville, and the Marketplace at Green Valley in Fairfield, representing key landlords and companies like the Kivelstadt Group, McNellis Partners and Mechanics Bank, as well as working with national retail tenants to help secure space throughout Solano County.

CREDIT BUREAU ASSOCIATES

460 Union Ave #C, Fairfield, CA 94533
Phone: (707) 429-3211 Fax: (707) 429-0462
Website: www.cbacredit.com
Member since: 1996 Investment level: Business
Contact: Kathy Parsons, President

Credit Bureau Associates (CBA) provides credit reporting and collection services to credit grantors locally and nationally. The Credit Bureau was started in 1948 and is active in Solano County community organizations and the local chambers. CBA provides consumer and business credit reports and recovers outstanding accounts for credit grantors. CBA offers a free pre-collection service and the check recovery program is popular with merchant clients. Credit Bureau Associates is a member of Consumer Data Information Association, California Collectors Association, American Collectors Association, Chamber of Commerce, California Apartment Association, Travis Armed Forces Regional Association and National Association of Background Screeners.

CSW/STUBER-STROEH ENGINEERING

45 Leveroni Court, Novato, CA 94949
Phone: (415) 883-9850 Fax: (415) 883-9835
E-mail: jimg@cswst2.com; jimk@cswst2.com
Website: www.cswst2.com
Member since: 2004 Investment level: Business
Contact: James Grossi, Jr., Principal;
Jim Keller, Director of Business Development

CSW/Stuber-Stroeh Engineering Group, Inc. has provided Civil Engineering and related design services throughout California since 1954. We are one of the largest engineering firms in the North Bay and are known for our creative, practical and sustainable solutions to design challenges. Our clients include homeowners, residential and commercial developers, local and national corporations, K-12 school districts, colleges and universities, medical and research institutions, architects, and municipal, state and federal agencies. Professional services we offer include: Civil Engineering, Structural Engineering, Surveying & Mapping, Land Planning, Environmental Planning, and Construction Management. In addition to the corporate office in Marin County, CSW maintains offices in Sonoma and Sacramento Counties.

**CUSHMAN & WAKEFIELD OF CALIFORNIA
THE DOWLING-BRACCO TEAM**

1000 Fourth Street, Suite 350, San Rafael, CA 94901
Phone: (707) 421-2900 Fax: (415) 451-1730
Website: www.DBREA.com

Member since: 1991 Investment level: Business
Contact: Glen W. Dowling – Executive Director
Matt Bracco – Senior Director, Chris Neeb – Director

Cushman & Wakefield is the largest private fully integrated real estate services firm in the world with 201 offices around the globe. Founded in 1917, the firm is a market leader in all of its business, which consists of office and industrial brokerage, financial services, investment sales, asset services, corporate services, research and valuation advisory services. In the San Francisco Bay Area, the firm has offices in San Francisco, San Jose, Oakland, Walnut Creek and San Rafael.

The Dowling-Bracco Team (of Cushman & Wakefield), has over 50 years of real estate experience in the Solano County area. They cover the office and industrial markets of Northern California, including Solano, Napa, Sonoma, Marin and Contra Costa Counties. The team of eight professionals specializes in tenant and landlord representation, the sale of leased investments, and the marketing of major office and industrial parks. Averaging over 80 transactions per year, they have sold over \$950 million worth of leased investments and negotiated over 5 million square feet of leases on behalf of their clients since 2004.

DAILY REPUBLIC

P.O. Box 47/1250 Texas Street
Fairfield, CA 94533-0747
Phone: (707) 425-4646 Fax: (707) 425-5924
E-mail: fmcnaughton@dailyrepublic.net
Website: www.dailyrepublic.com

Member since: 1988 Investment level: Corporate
Contact: Foy McNaughton, CEO and Publisher

The Daily Republic of Fairfield-Suisun and Vacaville is an independent morning 19,000-circulation daily newspaper that has served Solano County since 1854. The newspaper focuses on mid-Solano County and emphasizes local reporting, but also carries the important stories of the day from around the state,

nation and world. Its Web site, dailyrepublic.com, complements the print edition with breaking news throughout the day. The Daily Republic's CEO and Publisher is Foy McNaughton. General Manager is T Burt McNaughton. Managing Editor is Glen Faison. Advertising Director is Sharon Guy. The newspaper also publishes the Tailwind, the weekly newspaper for Travis Air Force Base and Solano Direct, a weekly mailed publication reaching 21,000 homes. The award-winning newspaper, one of California's oldest, is owned by the McNaughton family. Other newspapers in the group are the Davis Enterprise, Mountain Democrat in Placerville, the Georgetown Gazette, Life Newspapers in El Dorado Hills and the Winters Express. The Daily Republic last year was judged the best in the state with the coveted General Excellence Award from the California Newspaper Publishers Association.

CITY OF DIXON

City Hall, 600 East A Street, Dixon, CA 95620
Phone: (707) 678-7000 Fax: (707) 678-0960
E-mail: cityhall@ci.dixon.ca.us
Website: www.ci.dixon.ca.us

Member since: 1984 Investment level: Public
Contact: Jack Batchelor, Mayor;
Nancy Huston, City Manager;
Mark Heckey, Economic Development Director

Dixon is a growing community of 17,179 committed to sustaining a high quality of life. Our historic town center and May Fair fairgrounds complex are reflective of a 19th century rail-stop agricultural center and early 20th century "Lincoln Highway" crossroads community. The local economy maintains agricultural roots, but is an emerging contemporary suburban community with a rapidly diversifying economy. Light industrial, product distribution, retail centers and commercial uses have expanded in recent years. Abundant commercial property at four Interstate 80 interchanges and 788 acres of vacant, industrial property is available for development. Access via Interstate 80, State Highway 113, and the Union Pacific main rail line, have facilitated the community's emergence and viability as an economic competitor for San Francisco-Sacramento corridor development. Proximity to the University of California Davis (5 miles) is a major asset and a source of employment for the community. Dixon has laid the groundwork for aggressive economic development through

recent and continued infrastructure improvements. The City is also aggressively pursuing downtown redevelopment through a number of projects. The City's staff is accessible and responsive and the community prides itself on its business friendly atmosphere.

DIXON DISTRICT CHAMBER OF COMMERCE

P.O. Box 159, 220 N. Jefferson Street
Dixon, CA 95620
Phone: (707) 678-2650 Fax: (707) 678-3654
E-mail: info@dixonchamber.org
Website: www.dixonchamber.org
Member since: 1995 Investment level: Business
Contact: Tiffany Wing

The mission of the Dixon District Chamber of Commerce is to develop, promote and protect the economic vitality of the community through a positive business environment and to foster a climate in which commerce, industry, and agriculture will flourish. The Dixon Chamber of Commerce consists of 280 businesses, organizations, and individuals who work closely together to honor Dixon's historical traditions and small town charm. The Chamber has various committees such as the Governmental Affairs Committee and Business Development Committee. The volunteer chamber ambassadors and dedicated board of directors help organize the various activities taking place in the community throughout the year. Chamber events include Monthly Mixers, Candidate Night Forums, Workshops, the State-of-the-City Address, the Annual Citizen of the Year Dinner Dance and Fall Annual Epicurean Fete Fundraiser in addition to the oldest affiliated parade in the state, the Dixon May Fair Parade.

Benefits of membership include a listing in the Chamber Directory and Website listing, Weekly eNewsletters which include advertising opportunities, referrals, Mixer Hosting Opportunities, Discounted Advertising Rate through Local Media, Member to Member Discounts, Committee Involvement, Free Monthly Mixer Participation, access to the Bulk Mailing Permit, In the Spotlight articles, Ribbon Cutting Ceremonies, and a mention on our quarterly KUIC announcement.

KEVIN ENGLISH, CONSULTANT

18172 Gadwall Street, Woodland, CA 95695
Phone: (530) 669-7323
E-mail: Kevin.wildwings@gmail.com
Member since: 2010 Investment level: Business
Contact: Kevin English

I offer consulting services in the field of public relations and advance planning. Over the past 27 years I have assisted my clients in obtaining planning and development approvals for their projects. In so doing, I have developed skill sets that help guide new projects and businesses through the political, community and regulatory landscape. In addition to traditional commercial and residential projects I am providing planning, design and development services for commercial grade alternative energy projects in the region. The following is a partial list of clients: Cornerstone Assisted Living, Rancho Esquan, Sola Capitol, Butterfield Electric, Bay Area Solar, Clark and Rush Energy Management, the Woodland School District, Cal.Inc., Cryonics Inc., Shaw Investments, The Gonge Ranch, Castle Communities, Mercy Housing, General Holdings Inc., KB Homes, Rivendale Communities, Miller Sorg, The Hofmann Company.

ENXCO

5000 Executive Parkway, #100
San Ramon, CA 94583
Phone: (530) 753-6932
E-mail: haysconsulting@comcast.net
Member since: 2008 Investment level: Corporate
Contact: Bonnie Hays, Public Affairs Consultant

enXco designs, develops, constructs, operates and manages wind and solar energy projects. Established in 1987, the company's focus on renewable energy has made enXco an industry leader in wind project development, and a premier provider of operation and maintenance services throughout North America. enXco's California headquarters is based in San Ramon. The company recently completed the 150 MW Shiloh II Wind Plant in Solano County and has renewable energy projects in seven other California counties.

CITY OF FAIRFIELD

City Hall, 1000 Webster Street, Fairfield, CA 94533
City Manager's Office
Phone: (707) 428-7400 Fax: (707) 428-7798
Economic Development Division
Phone: (707) 428-7462 Fax: (707) 425-2594
E-mail: econdev@fairfield.ca.gov
Website: www.fairfield.ca.gov
Member since: 1983; Investment level: Public
Contact: Harry Price, Mayor; Sean P. Quinn, City
Manager; Curt Johnston and Charles Ching,
Economic Development Division

Fairfield has a strong commercial and industrial base that is the direct result of proactive planning and capital expenditures to build the infrastructure necessary to support growing companies. The City has an abundance of shovel-ready sites in well established business parks, state of the art water and sewer plants with capacity to serve industrial development, value-priced real estate, low permit fees, a skilled labor force at competitive labor rates, and proximity to a labor pool of over a million people. Fairfield offers a diversity of housing including executive homes in golf course communities and hillside custom lot subdivisions.

Fairfield is less than an hour away from San Francisco and Sacramento, and just 20 miles from Napa Valley. Fairfield is proud to be the home of Travis Air Force Base. Companies such as Anheuser-Busch, Jelly Belly Candy Company and Westamerica Bank are taking advantage of the positive business environment in Fairfield.

With just a phone call, Economic Development staff can provide you a list of available properties tailored to your site criteria, discuss with you our small business loan programs, and describe to you our streamlined permit processing system. Find out more by calling (707) 428-7462.

FAIRFIELD-SUISUN CHAMBER OF COMMERCE

1111 Webster, Fairfield, CA 94533
Phone: (707) 425-4625 Fax: (707) 425-0826
E-mail: leslie@ffsc-chamber.com
Website: www.ffsc-chamber.com
Member since: 1995 Investment level: Business
Contact: Leslie Fay

The Fairfield-Suisun Chamber of Commerce is a voluntary business membership organization of 600 plus member/clients. The Chamber seeks to sustain a productive and profitable business community by working closely with local, county, and state elected officials. By representing over 600 Member Businesses, the Chamber makes a continuing dialogue with the community's elected representatives a top priority. You can often find the Chamber weighing in on important legislation and political activity that may help or harm businesses in the area. Simply put, the Fairfield-Suisun Chamber of Commerce utilizes the large business community it represents to be heard and taken seriously at the local, county, and state levels of government. The Chamber also provides informational and educational programs, such as monthly meetings of councils, committees and seminars. The POWER continues to be in promoting a strong economy; providing opportunities to build business relationships; working on programs to help business grow; enhancing commerce through community stewardship; and representing and advocating on behalf of business.

FAIRFIELD-SUISUN SEWER DISTRICT

1010 Chadbourne, Fairfield, CA 94534
Phone: (707) 429-8930 Fax: (707) 429-1280
E-mail: tsortor@fssd.com
Website: www.fssd.com
Member since: 2008
Investment level: Chairman's Circle Member
Contact: Talyon Sortor, Assistant General Manager

The Fairfield-Suisun Sewer District is a special district established in 1951 by an act of the California Legislature. The District serves more than 135,000 residential, commercial and industrial customers and government agencies in central Solano County – providing wastewater collection and treatment, and water recycling services, for all property within the

boundaries of Fairfield, Suisun City and Travis Air Force Base. The District has developed relationships with many local industries -- brewers, candy manufacturers and milk processors are just a few examples -- in order to provide more efficient treatment of different types of high-strength wastes. Moreover, the District uses a three-stage process that results in remarkably clean water that is safe for use in irrigation. One of the District's primary functions is to ensure the availability of sufficient and sustainable infrastructure to accommodate the planned development of the cities, and it is well positioned to do so now, and into the future.

FAIRFIELD TOURISM ASSOCIATION

1111 Webster Street, Fairfield CA 94533
Phone: (707) 399-2445 Fax: (707) 425-0826
Website: www.visitfairfieldca.com
E-mail: anand.patel@visitfairfieldca.com
Member since: 2010 Investment level: Business
Contact: Anand Patel

A Business Improvement District (BID) was formed in 2004 by the Fairfield Hotel Association, Inc. and adopted by the City of Fairfield. The independent non-profit 501C6 organization is funded by 19 lodging properties in Fairfield. A destination marketing organization – Fairfield Tourism Association – was created by the BID to market and promote tourism to the area, including overnight stays. Fairfield has many unique features including the Suisun Valley, Jelly Belly Candy Company, Anheuser Busch brewery, close proximity to Six Flags Discovery Kingdom, Napa Valley, Sonoma Valley, San Francisco, San Jose, Oakland, and Sacramento.

FAVARO, LAVEZZO, GILL, CARETTI & HEPPELL

300 Tuolumne Street, Vallejo, CA 94590
Phone: (707) 552-3630 Fax: (707) 552-8913
E-mail: info@flgch.com
724 Texas Street, Fairfield, CA 94533
Phone: (707) 425-3977 Napa: (707) 224-4737
Member since: 1995 Investment level: Corporate
Contact: Albert M. Lavezzo, Louis S. Caretti,
Gary K. Heppell or Deborah Durr Ferras

The law offices of Favaro, Lavezzo, Gill, Caretti & Heppell have been serving clients in Solano, Napa and Contra Costa Counties for over 25 years. The

firm is experienced in all aspects of civil and criminal litigation including construction and business litigation. We provide counsel in general business matters including corporations and partnerships, real estate, land use planning, construction and engineering contracts, zoning, taxation, estate planning, probate and living trusts, and ADA compliance issues. We also handle selected personal injury and family law matters. The firm has represented the City of Vallejo, the Greater Vallejo Recreation District, the Vallejo Sanitation and Flood Control District, and the City of Benicia Housing Authority as well as many builders and commercial developers in Solano and Napa Counties, including in the cities of Vallejo, Benicia, Fairfield, Vacaville, Rio Vista and Dixon. The firm is uniquely experienced in dealing with local government agencies, having represented both public entities and many corporations and individuals involved in land use and land development planning. The firm represented the City of Vallejo in the Mare Island conversion process with regard to commercial leasing matters and Washington negotiations.

FIRST 5 SOLANO CHILDREN AND FAMILIES COMMISSION

601 Texas St., Ste. 210, Fairfield, CA 94533
Phone: (707) 784-1334
E-mail: ccellington@solanocounty.com
Website: www.first5solano.org
Member since: 2009 Investment level: Business
Contact: Cherelyn Ellington

Research shows that a child's brain develops most dramatically in the first five years and what parents and caregivers do during these years to support their child's growth will have a meaningful impact throughout life. Based on this research, California voters passed Proposition 10 in 1998, adding a 50 cents-per-pack tax on cigarettes to support programs for expectant parents and children ages 0 to 5. First 5 Solano distributes approximately \$5 million a year in Prop. 10 revenues to local community organizations and public agencies for programs designed to promote and support children's health, prenatal, early childhood mental health, school readiness, quality child care & family support services in Solano County. These funds are also used to leverage over \$4 million in additional funds for programs and services to benefit children and families in our community.

FIRST NORTHERN BANK

195 North First Street, 2nd Floor, Dixon, CA 95620
Phone: (707) 678-3041 Fax: (707) 678-9734

Website: www.thatsmybank.com

Member since: 1983

Investment level: Executive Member "Stakeholder"

Contact: Louise A. Walker, President & CEO
Jeff Adamski, EVP/Senior Loan Officer

Member FDIC / Equal Housing Lender / Ticker Symbol: FNRN - First Northern Bank is a state-of-the-art community bank specializing in serving small to medium-sized businesses, biotech related companies, small builders, professionals, agricultural producers and the employees of those companies. In addition to traditional bank products and business lines of credit, the Bank offers Cash Management Services via the Internet, remote Deposit Capture for businesses, Courier Service, Payroll Services, Merchant Card Services, Equipment Leasing, SBA Loans, Commercial Real Estate Loans, Mortgage Loans (including online), Private Client Services, Trust Services and non-FDIC insured Investment and Brokerage Services. First Northern Bank's full service Trust Department offers fiduciary services for individuals, businesses, governments and charitable organizations.

First Northern Bank, serving the community for over 100 years, is headquartered in Dixon and serves Solano, Yolo, Sacramento, Placer and El Dorado Counties. The Bank has branch offices in Fairfield, Vacaville (2), Dixon, Davis, West Sacramento, Winters, Woodland, Sacramento, Auburn and Roseville. The Bank has Real Estate Loan Offices in Davis, Roseville and Folsom; Real Estate Loan Representatives are available by appointment at each branch location. First Northern Bank's Asset Management & Trust Department is located on the mezzanine of the Bank's Downtown Sacramento Branch.

FORD LINCOLN FAIRFIELD

3050 Auto Mall Court, Fairfield, CA 94534
Phone: (707) 421-3300 Fax: (707) 421-3304
898 W. El Camino Real, Sunnyvale, CA 94087

E-mail: scottpettitt@fordfairfield.com

Website: www.fordfairfield.com

Member since: 2010 Investment level: Business

Contact: Scott Pettitt, General Manager

Ford Lincoln Fairfield's vision statement is "To bring Ford and Lincoln excellence to the community with value, integrity and trust". Here at Ford Fairfield we have six different businesses. We sell new and used vehicles. We service both Lincoln and Ford vehicles both warranty and out of warranty vehicles. Ford Lincoln Fairfield has a Quicklane service center that services all different makes and models for routine maintenance. Our Parts department has many parts on hand and the ability to get any parts within one day. For the convenience of our customers we have an onsite rental agency to help with those times your vehicle has to be here for an extended period of time. We do all these services with low upfront pricing. Ford Lincoln Fairfield is here not only to help serve the community but to give back and make this area thrive.

GARAVENTA PROPERTIES

P.O. Box 5397, Concord, CA 94524

Phone: (925) 689-8390 Fax: (925) 692-2277

Member since: 1990 Investment level: Corporate

Contact: Joe Garaventa

Garaventa Properties is a property development firm specializing in acquisition, construction and leasing of light industrial, retail, R&D, and commercial office buildings in Northern California. Current properties in Solano County include Fairfield Corporate Commons, a 39 acre office park located on Suisun Valley Road & Business Center Drive. This project contains 250,000 square feet of commercial lease office buildings with the potential for an additional 299,000 square feet of new office space on 15.42 acres.

The eastern (60.17 acre) expansion of Fairfield Corporate Commons will incorporate a 283 unit master-planned apartment development by DeNova Homes Inc. This expansion also includes the potential for 474,000 square feet of commercial

office. Both developments have direct access to the new North Connector regional roadway (Business Center Drive).

The final expansion is a 43.49-acre retail site located on the southwest portion of the project. The site has all development and environmental approvals for up to 465,500 square feet of retail space. The site has direct I-80 freeway visibility and is accessible via the Suisun Valley Road off-ramp and Business Center Drive.

GARLAND ASSOCIATES

1455 Oliver Road, Suite 290, Fairfield, CA 94534
Phone: (707) 429-8660 Fax: (707) 429-1655
E-mail: appraiserr@aol.com
Member since: 1990 Investment level: Business
Contact: Ronald G. Garland, MAI, SRA

Garland & Associates is a professional real estate appraisal company offering a variety of services including full appraisals, consulting, and feasibility studies. Mr. Garland has testified as an expert witness relating to a variety of real estate valuation issues in the Superior Courts of Solano, Napa, Contra Costa and Sacramento Counties. Ronald G. Garland and his associates reside and practice in Solano County and are active in the analysis and appraisal of various development and income-producing properties, including single- and multi-family residential, subdivision, office, retail, light industrial and special purpose properties. These property types have been appraised as both existing and proposed.

Mr. Garland has more than 30 years of real estate appraisal experience and holds both the MAI and SRA designations with the Appraisal Institute. Additionally, he is a Certified General Appraiser by the State of California. Garland & Associates takes great pride in the quality, accuracy and prompt, efficient services provided to their clients.

GAW VAN MALE

1261 Travis Boulevard, Suite 350
Fairfield, CA 94533-4825
Phone: (707) 425-1250 Fax: (707) 425-1255
Website: www.GawVanMale.com
Member Since: 1989 Investment Level: Corporate
Contact: S. Scott Reynolds

Gaw Van Male is a leading general business firm in the San Francisco Northbay with a depth of experience in business, corporate, real estate and tax matters. With 24 attorneys and 26 staff members, we are the largest law firm in Solano County.

We act as corporate counsel to many small and mid-size business and commercial enterprises, as well as national and international corporations. Our services include business formation, mergers, acquisitions, and sales, re-organizations, financing, land use and development, civil, commercial and real estate litigation, and trademark and intellectual property.

We are among the leading Estate Planning firms in California. Two of our attorneys are Certified Specialists in Estate Planning, Trust and Probate Law by the State Bar of Legal Specialization and one is the only Elder Law attorney in the area certified by the National Association of Elder Law Attorneys. As a member of LAWFACT, Gaw Van Male's personal service extends throughout the nation and to virtually every economic and political region of the world.

GENENTECH, INC.

1 DNA Way, South San Francisco, CA 94080
Phone: (650) 225-1000 Fax: (650) 225-2021
1000 New Horizons Way, Vacaville, CA 95688
Phone: (707) 454-1000 Fax: (707) 454-4390
Website: www.gene.com Member since: 1995
Investment level: Executive Member "Stakeholder"
Contact: Charles Calderaro III, VP & General Manager, Vacaville Product Operations

Founded over 30 years ago, Genentech is a leading biotechnology company that discovers, develops, manufactures and commercializes medicines to treat patients with serious or life-threatening medical conditions. The company, a wholly owned member

of the Roche Group, has headquarters in South San Francisco, California.

- ACTEMRA® for rheumatoid arthritis
- Activase® for heart attack and stroke
- Avastin® for colorectal, lung and kidney cancers
- Boniva® for osteoporosis
- CellCept® to prevent transplant rejection
- Fuzeon® for HIV
- Herceptin® for HER2-positive breast cancer
- Invirase® for HIV
- Pegasys® for Hepatitis
- Rituxan® for non-Hodgkin's lymphoma and rheumatoid arthritis
- Tarceva® for lung and pancreatic cancers
- Activase® for heart attack and stroke
- Lucentis® for (wet) age-related macular degeneration
- Nutropin® for growth hormone deficiency
- Pulmozyme® for cystic fibrosis
- TNKase® for heart attack
- Valcyte® for cytomegalovirus (CMV) retinitis
- Xeloda® for colorectal and breast cancer
- Xolair® for persistent asthma

Vacaville Product Operations opened in 1998 and is one of the world's largest biotechnology manufacturing plants. This facility includes manufacturing, maintenance, laboratory, office and warehouse space. Genentech's Vacaville facility is an established member of the Vacaville and Solano County communities. The company is a strong supporter of the local area through charitable donations to civic, cultural and educational non-profit organizations.

GESTAMP SOLAR

50 California Street, Suite 820, Fresno, CA 94111
Phone: (415) 230-5601
Website:

<http://www.ga-solar.com/ENG/PEGrupoCifras.html>

Member since: 2010 Investment level: Business

Contact: Ami Lovelace, Corp. Office Mgr

Gestamp Solar, a subsidiary of Gestamp Renewables, is a utility scale solar developer focusing on the development of photovoltaic solar facilities. With sister companies leading in the biothermics and wind power sectors, Gestamp Solar is a leader in the development of solar facilities around the world.

With several hundred MW's installed throughout Europe, Gestamp Solar North America is fully capable of generating and developing a similar presence in the United States.

GOODRICH INTERIORS – PROPULSION SYSTEMS

P.O. Box KK, Fairfield, CA 94533-0659

Phone: (707) 422-1880 Fax: (707) 422-3242

Website: www.upco.goodrich.com

Member since: 1994 Investment level: Business

Contact: Aaron Bennetts

Universal Propulsion Company, Inc. (dba Aircraft Interior Products, Propulsion Systems California) A subsidiary of Goodrich Corporation, is a high-technology company engaged in international sale for design, development, test and production of devices for aircraft personnel escape systems plus space and missile applications.

GREEN BUILD ENERGY GROUP

657 Linwood Street, Vacaville, CA 95688

Phone: (707) 494-9587 Fax: (707) 448-5948

E-mail: Paul@gbengrp.com

Website: www.gbengrp.com

Member since: 2011 Investment level: Business

Contact: Paul Fair, Principal

Green Build Energy Group is a local company dedicated to the most current and economically sustainable solutions that are available. Our company is built upon Field Contracting and Education. We have been teaching Green or Sustainable courses nationwide for over 6 years, and have had the additional privilege of providing the Green Education Program to Solano Community College.

We hold the following licenses and accreditations: General Engineering, General Contracting, Electrical, Hazardous Material Contracting, LEED AP, LEED GA, BPI Building Analyst, NABCEP Installer and HERS II.

We are a Solano County Company and our 5 principals are long term County Residents. We provide: Consultation, Energy and Water Auditing and Consultation, Financial Proforma Development, Energy Management Recommendations, Design and

Permitting, Field Contracting, LEED Consultation, and the Design and Install of Renewable Energy Systems. Our expertise is in Residential, Commercial, Agricultural, and Industrial applications.

**GRUBB & ELLIS COMMERCIAL
REAL ESTATE SERVICES**

500 Ygnacio Valley Road, Suite 100
Walnut Creek, CA 94596
Phone: (925) 939-3500 Fax: (925) 935.6895
Website: www.grubb-ellis.com
Member since: 1990 Investment level: Business
Contact: Ed Del Beccaro

GRUBB & ELLIS COMPANY is one of the world's leading full-service commercial real estate organizations, providing a complete range of transaction, management and consulting services. By leveraging local expertise with our global reach, Grubb & Ellis offers innovative, customized solutions and seamless service to owners, corporate occupants and investors throughout the globe. For more information, visit the Company's Web site at www.grubb-ellis.com. The area offices are in Walnut Creek, Pleasanton, San Francisco, San Jose, Sacramento and Fairfield. Grubb & Ellis professionals arrange the sale or lease of such business properties as industrial, retail and office buildings as well as multi-family, hospitality and commercial land. Major multiple-market clients have a single point of contact through the firm's corporate and financial units for advisory services, including site selection, feasibility studies, market forecast and research.

**HAMPTON INN & SUITES
SUISUN CITY WATERFRONT**

2 Harbor Center, Suisun City, CA 94585
Phone: (707) 429-0900 Fax: (707) 429-0901
E-mail: apcsc_hampton_suites@hilton.com
Website:
www.suisuncitywaterfrontsuites.hamptoninn.com
Member since: 2010 Investment level: Business
Contact: Hartmut Ott, General Manager

This Hampton Inn & Suites enjoys the best location in Solano County with breathtaking views of the Suisun Waterfront. It has 102 Rooms & Studio Suites, an outdoor Pool & Jacuzzi, Fitness Suite, Suite

Shop and Business Center. Every stay includes a free breakfast buffet and free wi-fi. There are several independent restaurants within a 5 minute walk of the hotel. The diversity of which is amazing too: Mexican, Greek, Sushi, Thai, Fine Dining or Sports Bar! This Fairfield area hotel is the closest hotel to most business parks in Fairfield, CA and is the closest hotel to Travis Air Force Base. This hotel in the Fairfield, CA area is known for excellent service and consistently ranks in the top 5% of all 1850 Hamptons nationwide. It was recently awarded Hampton's prestigious "Circle of Excellence" Award which is given to the top 50 Hotels in the company. Experience the experience yourself and call us at 707-429-0900.

**NORMAN K. HATTICH
MANUFACTURING & CONSTRUCTION
INDUSTRY CONSULTANT**

Phone: (707) 396-0309
E-mail: nkhattich@sbcglobal.net
Member since: 2010 Investment level: Business
Contact: Norman K. Hattich

Want to expand your business? Are you a manufacturer or service provider to the industrial sector? With more than 30 years experience in the industrial arena, let me help you market your company needs or services to potential clients. I assist by creating and developing partnerships between users and providers. I have a proven track record. Contact me.

HENLEY ARCHITECTS + ASSOCIATES

Phone: (707) 344-1824 Fax: (707) 446-1913
E-mail: rob.h@henleyarch.com
Website: www.henleyarch.com
Member since: 2010 Investment Level: Business
Contact: Rob Henley, AIA, Principal, LEED AP

HA+A is a full-service architectural firm. Services include: sustainable design and planning, master planning, programming, building/interior design, space planning, construction documents, bidding services, construction administration and post-construction evaluation. Project types include: civic, commercial, retail, educational, industrial, ecclesiastical and sports facilities with expertise in renovations, expansions, modernizations and new

construction. As a LEED Accredited Professional, Rob is a strong advocate for responsible design and development. He is a member of the U.S. Green Building Council, and was appointed to the newly formed Green Business Council-Solano in 2010. The following is a partial list of clients:

- Bendig-Moran Roasting Company, LLC – Fairfield & San Jose, Costa Rica
- California Water Services Corporation – San Jose
- Carl Recknagel General Contractors, Inc. - Fairfield
- Eco-Delight Coffee Co. - Suisun City
- Pacific Little League - Fairfield
- Solano Community College District - Fairfield
- Suisun Harbor Square, LLC
- Vallejo City Unified School District

HILTON GARDEN INN FAIRFIELD

2200 Gateway Court, Fairfield, CA 94533
Phone: (707) 426-6900 Fax: (707) 426-6500
Member since: 2005 Investment level: Business
Contact: Kevin Johnson

The Hilton Garden Inn Fairfield hotel offers the finest in accommodations, friendly service, and a relaxed atmosphere. This Hilton Garden Inn hotel in California is certain to please the busy executive or leisure traveler with our amenities that include complimentary high-speed internet, complimentary wireless internet in all guest rooms and public areas. At the Hilton Garden Inn Fairfield hotel enjoy our heated outdoor pool, whirlpool, fitness center and 24-hour complimentary business center featuring remote printing. The Hilton Garden Inn Fairfield hotel offers over 6,000 square feet of meeting space with banquet and catering services that accommodate groups from 6 to 400 people. The Hilton Garden Inn Fairfield offers Ahi's Seafood and Chop House restaurant serving freshly prepared breakfasts as well as lunch and dinner. Our fresh seafood creations with an Asian flair are a specialty. At the Hilton Garden Inn Fairfield, when guests are ready for after work relaxation or some fun during a weekend getaway, the outdoor pool and fitness center are available. Westfield Solano Mall is out the front door for ease of shopping. Easy access to I-80 Amtrak rail service and Baylink ferry service to San Francisco, California put all of the bay area within easy access.

INTERNATIONAL PROINSURANCE ASSOCIATES, LLC

504 Redwood Blvd., Suite 240, Novato, CA 94947
Phone: (415) 223-5580 Fax: (415) 382-0676
E-mail: karen.obrien@proinsurance.com
Website: www.proinsurance.com
Member since: 2010 Investment level: Business
Contact: Karen O'Brien, Partner

ProInsurance has expanded its capabilities to include property-casualty insurance to Solano County. Since 1973 ProInsurance has provided innovative employee benefit and insurance solutions. By partnering with the industry's top rated insurance companies, ProInsurance delivers quality service insurance products to fit every need. As a locally owned firm, ProInsurance understands the needs of Northern and Central California.

Karen O'Brien is an insurance professional who is bringing her Bay Area expertise to Solano County. With over 20 years in the commercial insurance field, Karen has the experience and knowledge to design personalized insurance packages for Solano employers. After gaining an understanding of your individual business objectives and risk exposures, Karen and the ProInsurance team will address your specific needs. The ProInsurance team will work with you throughout the year to manage your insurance risks.

Workers compensation, property, liability, commercial auto, bonding, directors and officers, errors and omissions, umbrella and personal insurance.

JCM PARTNERS, LLC

PO Box 3000, Concord, CA 94522
Phone: (925) 676-1966 Fax: (925)676-1744
E-mail: brein@rent-one.com
Member since: 2007 Investment level: Corporate
Contact: Brian Rein

JELLY BELLY CANDY COMPANY

One Jelly Belly Lane, Fairfield, CA 94533
Phone: (707) 428-2800 Fax: (707) 428-2204
Website: www.jellybelly.com

Member since: 1992 Investment level: Corporate
Contact: Robert M. Simpson, Jr.

Jelly Belly Candy Company produces a wide array of gourmet confections sold in shops nationwide and international markets. A leader in the confectionery world, the company is best known for their presidential favorite, Jelly Belly® jelly beans made in 50 official flavors. The company produces many confectionery delights, including gummies, licorice, jells, seasonal sweets and chocolate-covered candies. Pioneers in product innovation, the company introduced the world's first sports performance jelly bean in Sport Beans® jelly beans. The family-owned and operated company is committed to the highest standards of quality candy making and best-tasting confections, bar none. Six generations of the family have been making candy since 1869. The Fairfield corporate headquarters is located on a large campus of buildings for manufacturing, warehousing, distribution, and public tours. The company's premier Visitor Center at the end of Jelly Belly Lane is the gateway to factory tours, and houses a large retail store, exhibition candy kitchen, café and coffee bar. The award winning tour gives visitors a look at a modern working manufacturing plant sprinkled with historical candy facts and fun.

KAISER PERMANENTE

975 Sereno Drive, Vallejo, CA 94589
1550 Gateway Blvd., Fairfield, CA 94533
1 Quality Drive, Vacaville, CA 95688
Phone: (800) 464-4000 / (707) 651-4997
Fax: (707) 651-1000
Website: www.kp.org
Member since: 1989

Investment level: Executive Member "Stakeholder"
Contact: Joanie M. Erickson

Kaiser Permanente provides comprehensive medical and hospital services to nearly a quarter million members in Solano and Napa counties. Our more than 500 physicians and 4,100 employees deliver expert care to Kaiser Foundation Health Plan members at medical facilities throughout the region.

The Vallejo Medical Center, which recently opened a new hospital building, features a 24-hour community emergency department and a number of vital general and specialty medical services. The Vallejo Medical Center's Kaiser Foundation Rehabilitation Center is internationally recognized as a center of excellence. The Vacaville Medical Center brings a number of medical services to Vacaville and the surrounding communities including emergency and surgical services. Nearly all hospital rooms in both hospitals are private. Kaiser Permanente medical offices located in Vallejo, Vacaville, Fairfield, and Napa offer a full complement of primary care and support services, as well as most medical specialties, from cardiology to oncology. All facilities have health education centers for members and the community. The Kaiser Foundation Health Plan offers comprehensive and competitively-priced health coverage for businesses and individuals.

KAPPEL & KAPPEL, INC. REALTORS

355 Main Street, Vacaville, CA 95688
Phone: (707) 446-0600 ext. 331 / (800) 459-7356
Fax: (707) 446-4251
E-mail: stevekappel@kappels.com
Website: www.kappels.com
Member since: 1992 Investment level: Business
Contact: Steve Kappel

Solano County's leading full service brokerage, Kappel & Kappel, Inc. was founded in 1972 and has 6 offices in the major communities with more than 180 associates and a complete offering of services including:

- Residential sales:
- New, resale, farm and ranch; acreage
- Commercial/Industrial: sales, leasing, site location
- Corporate relocation Dept: HR recruiting assistance, orientation tours, personalized relocation package and video tour of the area; international relocation services; rental assistance; group moves; temporary housing.
- Mortgage and Investment Division:
- Conventional, VA, FHA and more
- Insurance Services:
- Homeowners/Renters
- Property Management/ Rental Assistance

KING SECURITY SERVICES, INC.

400 Santa Clara Street, Suite 100, Vallejo, CA 94590
1652 West Texas Street, Fairfield, CA 94533
707-552-5464

1458 Howard Street, San Francisco, CA 94103
415-556-5464

E-mail: kking@kingsecurity.net or
cgear@kingsecurity.net

Website: www.kingsecurity.net

Member since: 2009 Investment level: Business

Contact: Kim King, CEO or
Charlotte Gear, Director of Operations

Since 1980, King Security Services has been a leading provider of security and protective services in the greater Bay Area. King Security is a certified woman owned business that has been named one of the Bay Area's Top 100 Fastest Growing Companies for ten years and Top 50 Largest Woman Owned Business for six years.

SERVICES PROVIDED: Armed and Unarmed Security; Background Screening; Executive Protection; Fire Prevention/Protection Services; Investigations; Loss Prevention; Mobile Services; Monitoring Center/Console Operations; Receptionist/Concierge Services; Risk Management; Security Consulting; Systems Integration; Undercover Officers

MAJOR ACCOUNT TYPES: Commercial; Conventions; Corporate headquarters and campuses; Distribution; Education; Emergency Coverage; Federal and Local Government; Financial Institutions; Fire Watch; Healthcare; High Tech; Hospitality; Industrial; Manufacturing; Office Buildings; Parking Facilities; Research and Development; Residential; Retail Stores and Malls; Special Events; Transit Authorities; Utilities

LAND VERITAS CORP.

1001 Bridgeway #246, Sausalito, CA 94965
Phone: (415) 332-6530

E-mail: tracey@landveritas.com

Website: www.landveritas.com

Member since: 2011 Investment level: Business

Contact: Tracey Brownfield

Tracey Brownfield and Linda Law founded Land Veritas Corp, a Woman-owned Business Enterprise (WBE), in order to apply their real estate skills in an

environmentally positive investment vehicle. The principals have extensive experience in land investments and have successfully completed a number of public/private partnerships throughout their careers. Land Veritas is acquiring resource rich land parcels of raw land that can be repositioned for the conservation/mitigation marketplace.

LENNAR MARE ISLAND, LLC

690 Walnut Avenue Suite 100, Vallejo, CA 94592
Phone: (707) 562-4000 Fax: (707) 562-4002

E-mail: Elizabeth.Baylon@lennar.com

Member since: 1998 Investment level: Business

Contact: Elizabeth Baylon

In 1997, the City of Vallejo selected Lennar Mare Island, LLC (LMI) as its partner in the reuse of Mare Island. For nearly 150 years, the U.S. Navy built ships and submarines on Mare Island. Today, as a result of the public/private partnership with the City and community of Vallejo, Lennar Mare Island is building a mixed-use community on the former naval shipyard. In March 2002, 650 acres of the south end of Mare Island were transferred from the Navy to the City of Vallejo, and then to LMI. The transfer represented the official start of LMI's redevelopment effort. Since that time, more than \$300 million has been invested in entitlements, upgrading the infrastructure, addressing environmental remediation, renovating historic structures, and construction of new home communities.

Today Mare Island is home to approximately 90 companies with over 1,880 employees. The remediation is more than 50% complete, 266 new homes have been built and sold and several of the historic homes are occupied. Future plans are to increase the commercial to 7 million square feet, build an additional 1,150 homes, and complete improvements to the waterfront and historic areas delivering a vibrant, mixed-use development where you can live, work, and play.

THE LESSLER GROUP

1119 Park Lane, Suisun City, CA 94585
Phone: (707) 688-5713 Fax: (707) 422-9105
E-mail: steve@lesslergroup.com
Website: www.lesslergroup.com
Member since: 2002 Investment level: Business
Contact: Steve Lessler

The Lessler Group represents clients who are professional service providers to public agencies and the business community. We feel strongly that these service providers are the "best of class" in each of their respective industries. This is the hallmark of our success - the businesses and municipalities working with The Lessler Group and its clients can be assured of the highest levels of professional excellence available in the region. If you would like to inquire about the following companies or use their services, please call or email us. If you need a service that is not listed, please call us. We update our list on a regular basis and will research any specific needs you have. Clients include: Carl Recknagel General Contractors; Chipman Relocations; Cole Professional Cleaning Supplies; Credit Bureau Associates; Creegan & D'Angelo; Discovery Land Care; Express Employment Professionals; Ford Fairfield; Front2Back Designs; Garson Design Services; Gateway Realty; Gaw VanMale; Gillespie's Abbey Carpet & Floor; Golden West Electric; Hampton Inn & Suites; Henley Architects + Associates; Indoor Environmental Services; King Security Services; Manuel Pinto, CPA; Newcal Industries; NorthBay Healthcare; North Bay Truck Center; OFFCO Offset Printing; Paragon Commercial Building Maintenance; PRJ Insurance Marketing; S.L. Pemberton; Solano Construction Grading & Paving; State Farm Insurance; TechPro Source and Umpqua Bank.

LEWIS PLANNED COMMUNITIES

9216 Kiefer Blvd., Suite 4
Sacramento, CA 95826
Phone: (916) 363-2617 Fax: (916) 364-9353
E-mail: bill.mellerup@lewisop.com
Website: www.lewisop.com
Member since: 2008 Investment level: Corporate
Contact: Bill Mellerup or Jim Immer

Lewis Planned Communities is a family owned and privately held real estate development company

with a focus on developing premier master-planned communities and residential subdivisions in California and Nevada, as well as building and owning rental communities, shopping centers, office parks, and industrial buildings. Lewis Planned Communities is currently working on two (2) communities in Solano County. The Villages at Fairfield, a master planned community of 1,960 residential units situated on 440 acres located in the northeastern area of the City of Fairfield, and Del Rio Hills, a master planned community in the City of Rio Vista. Del Rio Hills will be developed with over 1,900 residential units on 500 acres.

LONG ELECTRIC COMPANY

870 D Napa Valley Corporate Way
Napa, CA 94558
Phone: (707) 252-3512 Fax: (707) 252-8340
E-mail: PattiL@longelectric.com
Website: www.longelectric.com
Member since: 2009 Investment Level: Business
Contact: Patti Long, VP Operations

Long Electric has been providing premium quality, full electrical services, project management, design and installation to Napa and Solano counties for decades. Founded by Greg Long in 1990, Long Electric has always stuck to being, "Large enough to do the job, small enough to care." Specializing in Commercial/Industrial, Educational Facilities and Bio-Tech/Pharmaceutical buildings, Long Electric has built a solid reputation of superior service and expertise from project start up to project completion. Projects have ranged from \$50K all the way to \$1.4 million. The fully-staffed Long Electric Service Department is also available for residential, small businesses and corporate customers. From the basic ceiling fan install to a full panel upgrade, you can always count on Long Electric. The Service Department is all about safety, service and savings. Being on time, on budget and taking pride in each job, large or small, guarantees customer satisfaction!

MAIN STREET WEST PARTNERS

710 Kellogg Street, Suisun City, CA 94585

Phone: (707) 425-2975

E-mail: frank@mainstwest.com

Website: www.mainstwest.com

Member since: 2005 Investment level: Business

Contact: Frank Marinello, Managing Member

Main Street West Partners is a real estate development firm based in Suisun City, Solano County, California. The company specializes in retail, office, mixed-use, and residential projects located throughout Northern California. With proven successful track records, the principals of Main Street West Partners and their teams have combined their talents to create a full service development company covering a wide range of real estate products. The resulting projects fill the needs of today's discerning retailer, restaurateur, office tenant and home buyer.

NECA & IBEW NAPA-SOLANO ELECTRICAL CONSTRUCTION INDUSTRY

720-B Technology Way, Napa, CA 94558

Phone: (707) 251-9180 ♦ Fax: (707) 251-8040

E-mail: danb@ibewlu180.org

IBEW Website: www.ibewlu180.org

NECA Website: www.norcalneca.org

Member since: 2006 Investment Level: Business

Contact: Dan Broadwater or Greg Armstrong

The International Brotherhood of Electrical Workers (IBEW), Local Union 180, chartered in 1901, represents over 750 electrical workers in Napa and Solano Counties and has an annual training budget of \$750,000 in private funding to train 150 apprentices and journeymen. The Northern California Chapter of the National Electrical Contractors Association (NECA) represents electrical contractors in Napa and Solano Counties as well as Alameda County and the San Joaquin Valley.

The IBEW and NECA jointly administer local training programs, pension and healthcare programs, and the Labor-Management Cooperation Fund. Through the Labor-Management Cooperation Fund, the IBEW and NECA jointly subsidize apprentice and journeyman recruitment initiatives and provide

financial support to local programs that enhance economic and community development. For more information concerning IBEW, Local Union 180 and the Northern California Chapter, NECA, visit www.ibewlu180.org and www.norcalneca.org.

The International Brotherhood of Electrical Workers, founded in 1890, represents more than 780,000 members nationwide who work in a wide variety of fields, including utilities, construction, telecommunications, broadcasting, manufacturing, green and sustainable energy systems, railroads and government. (www.ibew.org) The National Electrical Contractors Association (NECA), founded in 1901, represents over 4000 electrical contractors nationwide responsible for lighting, power, and communications in buildings and communities throughout the United States. (www.necanet.org)

NELSON STAFFING

4820 Business Center Dr, #120, Fairfield, CA 94534

Phone: (707) 863-8100 Fax: (707) 207-0291

E-mail: mdiebold@nelsonstaffing.com

Website: www.nelsonjobs.com

Member since: 1994 Investment level: Business

Contact: Michele Diebold

Nelson Staffing is the largest independently owned staffing service in Northern California. Our success and reputation for excellence are based on 38 years experience in providing exceptional service both to business clients and to individual job seekers. If you're looking for a temporary or part-time job, or taking your career in a new direction, Nelson can help you locate the perfect opportunity for your unique needs. We have thousands of unadvertised job listings at some of the best companies in Northern California. Visit our job board at www.nelsonjobs.com. Whether you need a temporary receptionist for a few hours or full-time HR or executive management staff, our recruiters will find the right candidate—fully screened, tested and qualified. If you need innovative, cost effective staffing, our experts can tailor a solution to fit your business.

Administrative—Contact Center—Customer Service
HR Specialists – General Office

Assembly – Warehouse – Winery Operations

Temporary – Temporary-to-Hire – Direct Hire

Great Jobs with Great Companies for Great People!

NORTHBAY HEALTHCARE

4500 Business Center Drive, Fairfield, CA 94534

Phone: (707) 646-3300 Fax: (707) 646-3306

Website: www.northbay.org

Member since: 1988 Investment Level: Corporate

Contact: Steve Huddleston

Vice President, Public Affairs

NorthBay Healthcare is a Fairfield-based non-profit healthcare provider with a 50-year history of caring for the northern Solano County community. It operates 140-bed NorthBay Medical Center in Fairfield and 50-bed NorthBay VacaValley Hospital in Vacaville. Both are full-service acute care facilities with 24-hour emergency services, modern surgical suites and sophisticated critical and coronary care units. It is developing the first trauma center for Solano County. In addition to its hospitals, the organization includes NorthBay Center for Primary Care, a 27-doctor medical group with offices in Vacaville, Fairfield and Green Valley. Additional services include the new NorthBay Heart & Vascular Center, the only facility of its kind in Solano County where cutting-edge vascular procedures and open-heart surgery are conducted. Other keynote services include NorthBay Cancer Center, family-centered maternity services, a neonatal intensive care unit, a hospice program, radiation oncology, cardiac and pulmonary rehabilitation, an Alzheimer's day center, and a full range of diagnostic imaging capabilities. NorthBay Health Advantage, an affiliate, operates Solano Diagnostic Imaging Center and also develops new outpatient services. NorthBay Healthcare Foundation raises funds to support the hospitals' community services.

NORTHERN SOLANO COUNTY ASSOCIATION OF REALTORS®

3690 Hilborn Road, Fairfield, CA 94534

Phone: (707) 422-5306 Fax: (707) 422-9140

Website: www.nscar.net

Member since: 1988 Investment level: Business

Contact: Mary Welsh

The Northern Solano County Association of REALTORS®, is a real estate trade association. They are a charter member of the California Association of REALTORS® and the National Association of REALTORS®. The mission of Northern Solano County

Association of REALTORS® is to help our members be successful professionals by promoting high ethical standards, continuing education, protection of real property rights and supporting our communities.

O.C. JONES & SONS, INC.

1520 Fourth Street, Berkeley, CA 94710

Phone: (510) 526-3424 Fax: 510-525-0457

E-mail: rlayne@ocjones.com

Website: www.ocjones.com

Member since: 2009 Investment level: Business

Contact: Rob Layne, Vice President

New Construction, rehab repairs, maintenance, or emergency work. When it comes to grading and paving, O.C. Jones has done it all. Our qualified team of project managers, estimators, and engineers are qualified to tackle any project. As a dynamic organization, O.C. Jones is also prepared to work in any capacity including initial planning and budgeting, construction management, general contracting, or as a subcontractor.

O.C. Jones believes in the spirit of partnering and long-term business relationships. Since 1924, our relationships with clients have been developed through open-communication, fairness, and mutual goals. Literally, thousands of projects have been delivered to satisfied clients throughout the greater San Francisco Bay Area.

CalTrans. Municipalities. Ports & Airports. Large Industry. Private Commercial & Residential. We have always answered the call and earned the reputation as a contractor who has been there in the past, and will be there in the future.

PACIFIC GAS & ELECTRIC COMPANY

5555 Florin Perkins Road, Sacramento, CA 95826

Phone: (916) 386-5028

E-mail: mvn1@pge.com Website: www.pge.com

Member since: 1983

Investment level: Executive Member "Stakeholder"

Contact: Mark Nava

Pacific Gas and Electric Company is one of the largest combination natural gas and electric utilities in the United States. PG&E is committed to being an environmental leader and demonstrates this through actions. PG&E's pledge is to think creatively, work

cooperatively and be results-oriented in environmental stewardship efforts. On average, more than half of the electricity delivered to customers comes from sources emitting no carbon dioxide, a greenhouse gas. PG&E plans to invest more than \$1.2 billion from 2010 to 2012 in energy efficiency. PG&E has committed to making their buildings climate neutral and have connected over 30,000 solar customers. To learn more about how you can become climate neutral by utilizing PG&E's Climate Smart and other energy incentive programs visit www.pge.com/biz.

PG&E's active Economic Development Program assists businesses that relocate to its service territory and it works with local and state government to attract and retain businesses essential to its communities' economic vitality.

PARTNERSHIP HEALTHPLAN OF CALIFORNIA

360 Campus Lane, Suite 100, Fairfield, CA 94534
Phone: (707) 863-4241 Fax: (707) 863-4340
E-mail: cmccamey@partnershiphp.org
Website: www.partnershiphp.org
Member since: 2008 Investment level: Business
Contact: Cynthia McCamey

The Partnership HealthPlan of California is a regional managed care plan and began operations on May 1, 1994. It is a joint public/private organization managed health care system designed to provide a cost effective method of health care delivery to Medi-Cal recipients in Solano, Napa, Yolo and Sonoma Counties in Northern California. The HealthPlan's goals are to improve access, quality and cost effectiveness, through a managed care system and operate with a \$700 million annual Budget 2010/2011. The HealthPlan links members with a primary care provider and has been successful in reducing inappropriate use of emergency rooms, providing an appropriate level of inpatient care, developing innovative case management programs and providing more services locally. The Boards of Supervisors appoint PHC's Commission, including: consumer, physician, hospital, HMO, clinic, local government and County Health Department representatives. In January 2011, the total Medi-Cal enrollment in the HealthPlan is 158,000 Medicaid only members, 1,040 Healthy Kids members and 6,075 Medicare Special Needs Plan members.

PDM GROUP INC.

1034 Rolling Woods Way, Concord, CA 94521
Phone: (925) 686-0619 Fax: (925) 686-2993
E-mail: dodennis@earthlink.net
Member since: 2009 Investment level: Business
Contact: Dale Dennis

PLACER TITLE COMPANY

1300 Oliver Road, Suite 120, Fairfield, CA 94534
Phone: (707) 429-2211 Fax: (707) 429-6199
E-mail: mfortney@placertitle.com
Member since: 1987 Investment level: Business
Contact: Michael Fortney

Placer Title Company is the largest privately held underwritten Title Company in California. Placer Title Company is currently the largest title agent for WestCor Land Title, Stewart Title and Old Republic Title in the United States. Placer Title Company is locally owned and managed. The Special Projects Division in Solano County specializes in Land Acquisition, DRE Processing, Project Mapping Services, New Home Sales and Land Development Trends. Transactions vary in nature from mixed use developments, to shopping centers, office buildings, apartment complexes and duck clubs. Placer Title Companies 37 years of experience provides the knowledge, expertise and resources required to service and manage all types of commercial and residential transactions, regardless of the size or complexity. Our mission at Placer Title Company is to create an exceptional experience that provides for the worry-free transfer of real property.

POTRERO HILLS LANDFILL/ WASTE CONNECTIONS, INC.

3675 Potrero Hills Lane, Suisun City, CA 94585
Mailing address: P.O. Box 68, Fairfield, CA 94533
Phone: (707) 432-4621 Fax: (707) 432-4630
E-mail: jamesdu@wcnx.org
Member since: 2010
Investment level: Executive Member "Stakeholder"
Contact: James Dunbar, District Manager

Potrero Hills Landfill is a Waste Connections, Inc company located in central Solano County offering resource recovery, recycling, and solid waste management services. The landfill has been

operating since 1986 and is the largest provider of solid waste management services in the County. Potrero Hills, with its almost 40 local employees, supports a wide variety of community, environmental and charitable efforts. Potrero Hills Landfill is also a major economic purchaser throughout the area. With a major expansion and soon-to-be-developed landfill gas to energy project, Potrero Hills Landfill will continue to be "Solano County's First Choice for Disposal Services."

QUEEN OF THE VALLEY MEDICAL CENTER

1000 Trancas Street, Napa, CA 94558
Phone: (707) 252-4411 Fax: (707) 257-7221
E-mail: jaime.penaherrera@stjoe.org
Website: www.thequeen.org

Member since: 1998 Investment level: Corporate

Contact: Jaime Peñaherrera,
Director of Marketing & Communications
Phone: 707-251-3653 Fax: 707-251-3683

Queen of the Valley Medical Center, a Catholic not-for-profit, full-service, 192-bed hospital is the major diagnostic and therapeutic medical center for the Napa Valley and surrounding region. With its reputation for excellence in cardiac, orthopedic and cancer services, Queen of the Valley Medical Center is a cherished and vital member of the North Bay community. More information can be found at www.thequeen.org. **Queen of the Valley's Wellness Center**, voted "Best Medical Fitness Center, open less than 3 years" by the Medical Fitness Association, offers specialized exercise and fitness programs; disease prevention and management programs for cancer, heart disease and diabetes; rehabilitation services; and integrative health services, such as weight management, stress reduction, tobacco cessation and esthetic services. More information can be found at www.wellnesscenternapa.com. Queen of the Valley Medical Center was founded by the Sisters of St. Joseph of Orange. Our mission is to extend the healing ministry of Jesus in the tradition of the Sisters of St. Joseph of Orange by continually improving the health and quality of life of people in the communities we serve.

CARL RECKNAGEL GENERAL CONTRACTORS, INC.

P.O. Box 939, Fairfield, CA 94533
Phone: (707) 428-0404 Fax: (707) 428-0407
Member since: 1989 Investment level: Corporate
Contact: Tom Recknagel

Builder of commercial, industrial and public works projects since 1944, Carl Recknagel General Contractors, Inc. offers expertise and experience in all phases of building for both new and renovation projects. Carl Recknagel General Contractors, Inc. specializes in projects in Solano, Contra Costa, Marin, Sonoma and Napa Counties for both the private and public sectors. Projects include:

- Medical and Hospital Construction--Medical Professional Buildings
- Public Facilities- Schools, Libraries, Museums, Police and Fire Stations
- Restaurants, Banks, Country Clubs
- Wineries
- Retail Centers, Auto Dealerships
- Professional Office Buildings
- Warehouses, Training Facilities and Industrial Facilities

CARL RECKNAGEL GENERAL CONTRACTORS, INC. has been in business in Solano County for over 65 years and is recognized for quality construction, client satisfaction, and competitive pricing.

RECOLOGY VACAVILLE SOLANO

1Town Square Place, Suite 200
Vacaville, CA 95688
Phone: (707) 448-2945 Fax: (707) 448-1257
Member since: 1984

Investment level: Executive Member "Stakeholder"

Contact: Bruce Gondry or Scott Pardini

Recology Vacaville Solano is a wholly owned subsidiary of Recology. Recology provides recycling, organics and residuals collection service, street sweeping services, transfer station development and operation, compost manufacturing and marketing services, recycling processing and marketing services, landfill development and operation, electronic waste collection and processing, and special wastes services. Recology provides services to over 50 communities in California, Oregon and Nevada.

RECOLOGY VALLEJO

2021 Broadway, Vallejo, CA 94589
Phone: (707) 552-3110 Fax: (707) 552-4126
Member since: 1984

Investment level: Executive Member "Stakeholder"
Contact: Ed Farewell

Recology Vallejo is a wholly owned subsidiary of Recology. Recology provides recycling, organics and residuals collection service, street sweeping services, transfer station development and operation, compost manufacturing and marketing services, recycling processing and marketing services, landfill development and operation, electronic waste collection and processing, and special wastes services. Recology provides services to over 50 communities in California, Oregon and Nevada.

CITY OF RIO VISTA

P.O. Box 745, One Main Street, Rio Vista, CA 94571
Phone: (707) 374-6451 Fax: (707) 374-5063
E-mail: hdelarosa@ci.rio-vista.ca.us
Website: www.riovistacity.com

Member since: 1992 Investment level: Public
Contact: Jan Vick, Mayor;
Hector De La Rosa, City Manager

Rio Vista, a town of just over 8,000 residents, is located off of Highway 12 adjacent to the Sacramento River. A low crime rate and a friendly small town atmosphere make Rio Vista an ideal place to relocate. As a full service general law city, Rio Vista services include fire and police departments, water department, and wastewater treatment plants. The City owns and operates a general aviation airport that was newly built in the 1990's. A 100-acre Business Park with light-industrial parcels ranging from 1 to 10 acres are available for long-term lease. Interest in these parcels has increased with negotiations currently between the City Manager with both current and new business owners. Additional medium to high intensity industrial properties are available as are commercial and mixed use sites. City-owned property also includes the former U.S. Army Reserve Base property, 28 acres, which is partially earmarked for a riverfront scientific field research facility for use by agencies of the Bay-Delta Science Consortium. The remaining parcel at the Army Base can be developed by the City through a Developer

Master agreement and may include recreational facilities such as a hotel, conference center, retail, and parks facilities.

RIO VISTA CHAMBER OF COMMERCE

6 Front Street, Rio Vista, CA 94571
Phone: (707) 374-2700 Fax: (707) 374-2424
E-mail: mary.peinado@riovista.org
Website: www.riovista.org

Member since: 1995 Investment level: Business
Contact: Mary Peinado

The Rio Vista Chamber of Commerce is dedicated to serving the member merchants by leading commerce and community development efforts of business and industry toward an enhanced economic environment in our area.

THE SHAW GROUP INC.

4005 Port Chicago Highway, Concord, CA 94520
Phone: (925) 288-9898
4171 Essen Lane, Baton Rouge, LA 70809
Phone: (225) 987-7772 Fax: (225) 987-3059
E-mail: malcolm.jarrell@shawgrp.com
Website: www.shawgrp.com

Member since: 2009 Investment level: Corporate
Contact: Malcolm Jarrell

The Shaw Group Inc. (Shaw) is a leading global provider of engineering, construction, technology, fabrication, remediation and support services for clients in the energy, chemicals, environmental, infrastructure and emergency response industries. A Fortune 500 company with fiscal year 2010 annual revenues of \$7.0 billion, Shaw has approximately 28,000 employees around the world and is the power sector industry leader according to Engineering News-Record's list of Top 500 Design Firms. Shaw provides state and local governments a full array of services to support their infrastructure and environmental needs. Shaw's northern California District, headquartered in Concord, California, provides clients with comprehensive solutions in construction management, program and project management, design-build construction, environmental remediation/restoration, and engineering, scientific, and consulting services. Our experts are well-versed in state and local regulations and can assist clients with meeting those requirements.

SOLANO ASSOCIATION OF REALTORS®

1302 Springs Road, Vallejo, CA 94591
Phone: (707) 644-5525 Fax: (707) 644-3715

E-mail: nshopay@saor.org

Website: www.saor.org

Member since: 1985 Investment level: Business

Contact: Nancy Shopay

The Solano Association of REALTORS®, is a real estate trade association. By belonging to the Solano Association of REALTORS®, our members belong to the California Association of Realtors and National Association of Realtors. Local board activities include Arbitrations and Ethics hearings, keeping members informed of new laws, working with local cities and Chambers of Commerce, holding educational classes for Realtors®, keeping involved with community and charity fund raising prospects as well as an excellent scholarship foundation.

SOLANO COMMUNITY COLLEGE

4000 Suisun Valley Road, Fairfield, CA 94534

Phone: (707) 864-7112 E-Fax: (707) 646-2085

E-mail: jowel.laguerre@solano.edu

Website: www.solano.edu

Member since: 1991 Investment level: Corporate

Contact: Dr. Jowel Laguerre,
Superintendent/President

Solano Community College offers a wide range of educational services including (1) The Transfer Program, with coursework paralleling the Freshman and Sophomore years of college; (2) Associate in Art Degrees and Associate in Science Degrees in 86 major disciplines; (3) Occupational and Career Education in over 40 fields; (4) Courses for job-related skill development and career change; and (5) Continuing Education and lifelong learning opportunities. The Student Services division complements the instructional program by offering students financial aid, tutoring, educational and career counseling, job placement, assessment testing and Veterans' counseling. Founded in 1945, Solano College is fully accredited by the Western Association of Schools and Colleges. Approximately 12,000 students currently attend day, evening and Saturday classes during two semesters (fall and spring) and summer sessions. The College is located in Fairfield, with Centers established in Vacaville, Vallejo and Travis AFB.

SOLANO COMMUNITY FOUNDATION

470 Chadbourne Road, Suite D (2nd floor)
Fairfield, CA 94534

Phone: (707) 399-3846 Fax: (707) 399-3849

E-mail: swolf@solanocf.org

Website: www.solanocf.org

Member since: 2006 Investment level: Business

Contact: Stephanie Wolf

The Solano Community Foundation helps private donors make a lasting contribution to our community. We serve three distinct constituencies: donors, the nonprofit sector, and the community-at-large. We

- Professionally manage and distribute revenues and portions of the principal when permitted, from donors' charitable contributions and bequests in a manner consistent with donor's specific and general interests;
- Maintain and enhance the educational, social, cultural, health, civic, and environmental resources of the community through support of qualified nonprofit organizations; and
- Through actions of the board and staff, provide philanthropic leadership and help create and promote efforts among citizens to improve the quality of life in the community.

Example of Projects:

- We offer an annual mini-grant program for Solano County public school K-12 teachers. In 2010, we made 69 grants totaling almost \$30K.
- Through our Nonprofit Partnership Program, we provide workshops, trainings, mixers and resources for the nonprofit community on subjects related to management, fundraising, and Board development.
- We work with professional advisors to help their clients realize their philanthropic objectives.

We partner with local individuals, families, companies, and businesses to strategically organize their charitable contributions and maximize their tax benefits.

COUNTY OF SOLANO

675 Texas Street, Suite 6500

Fairfield, CA 94533-6342

Phone: (707) 784-6100 Fax: (707) 784-7975

Website: www.solanocounty.com

Member since: 1990 Investment level: Public

Contact: Michael D. Johnson, County Administrator

The County of Solano, under the direction of the Board of Supervisors, delivers a wide variety of local government services and is committed to improving the economic prosperity of individuals and employers. The County facilitates a series of Economic Summits and comprehensive reports that focus the community's collaborative efforts toward improving tourism, agriculture, business development, infrastructure and education.

In the unincorporated area, the County provides Sheriff patrol, road maintenance, land use planning, animal control, engaging parks, and other services. The majority of departments serve residents throughout the county, such as the eight County libraries, Health and Social Services programs, environmental health inspections, and all aspects of the criminal justice system. The County provides property tax assessment and collection, which benefit the cities, schools and other governmental agencies. The County Agriculture Department and the U.C. Cooperative Extension support the promotion and retention of the agricultural industry.

A comprehensive description of departments, programs and services is on the County's website, which also provides opportunities to conduct business with County departments through the internet.

The County Board of Supervisors meets at 9 a.m. on the first, second and fourth Tuesdays of the month. The public is encouraged to attend Board meetings or view them online from the County's website.

**SOLANO COUNTY
OFFICE OF EDUCATION**

5100 Business Center Drive, Fairfield, CA 94534-1658

Phone: (707) 399-4400 Fax: (707) 863-4175

Website: www.solanocoe.net

Member since: 1996

Investment level: Executive Member "Stakeholder"

Contact: Jay Speck,

Solano County Superintendent of Schools

The Solano County Office of Education's (SCOE) mission is to provide effective leadership and services that support the community in its effort to provide equal access to the highest quality education and ensure a positive outcome for every Solano County student. SCOE's role in educating students is vital to our economy. Career Technical Education and Workforce Development classes help prepare high school students for jobs in fields such as entrepreneurship, culinary arts, automotive, biotechnology, health care, computer graphics design, green construction, and much more.

SCOE provides many services to school districts, the community college, and partnering community organizations that benefit the county's 77,288 K-14 public school students including district budget approval, audit services, managing teacher credentialing, coordinating compliance reviews, and operating programs for homeless and foster youth and special needs students. SCOE also partners with the Solano Special Education Local Plan Area (SELPA) to ensure a continuum of services to all students with disabilities and provide leadership, training, and legislative advocacy on various educational matters.

SCOE provides educational services for incarcerated youth at the Juvenile Detention Facility and community schools for at-risk youth; professional development for teachers and administrators; support to districts to assist high priority schools; and operates the Teacher Intern Program that recruits, trains, and supports new teachers.

SOLANO GARBAGE COMPANY

P.O. Box B, Fairfield, CA 94533-3437
Phone: (707) 437-8900 Fax: (707) 437-2371
Member since: 1983
Investment level: Chairman's Circle
Contact: Sue Vaccaro

Solano Garbage Company is franchised by the cities of Fairfield and Suisun City for the pickup and disposal of solid waste in this area. Solano Garbage also serves the Green Valley, Suisun Valley, and Travis Air Force Base area. Solano Recycles provides a cardboard, office paper and glass recycling program in addition to residential curbside recycling in Fairfield and Suisun City.

Solano Garbage Company is a part of the communities it serves, and to this end actively participates in and financially supports numerous local community activities and organizations.

SOLANO LAND TRUST

1001 Texas Street, Suite C, Fairfield, CA 94533-5723
Phone: (707) 432-0150 x210 Fax: (707) 432-0151
Website: www.solanolandtrust.org
Member since: 1999 Investment level: Business
Contact: Nicole Byrd

Solano Land Trust is a 501(c)(3) public benefit organization that has been protecting working farms and natural areas in Solano County since 1986. Since our inception, Solano Land Trust has permanently protected over 20,000 acres of land for the current and future residents of Solano County. We work hard to protect Solano County's quality of life by safeguarding our agricultural heritage and preserving our watershed lands, oak woodlands and other natural areas that make our county unique.

We work with Solano County and the seven cities and bring in state and federal resources to purchase open space lands to protect habitat and provide hiking, biking, equestrian trails and other recreation opportunities so families can enjoy the natural treasures that are just minutes from our cities. We partner with farmers and ranchers on conservation agreements to preserve important farmland and rangeland. We work with more than 300 volunteers to lead hundreds of hikes per year, bring thousands of school kids to our properties to learn about our

natural and cultural history and work on important restoration projects on our lands. Please visit our website for information regarding exciting activities on our properties, our Business Partners in Conservation and more.

SOLANO NAPA COMMUTER INFORMATION

One Harbor Center, Suite 130, Suisun, CA 94585
Phone: (800) 535-6883 Fax: (707) 424-6074
E-mail: commuterinfo@STA-SNCI.com
Website: www.solanolinks.com/commuterinfo
Contact: Elizabeth Richards

Solano Napa Commuter Information (SNCI) is a public agency program, sponsored by the Solano Transportation Authority and Napa County Transportation and Planning Agency, offering free information, services and incentives to residents within Napa and Solano counties and the surrounding areas. Services and programs range from carpool/ vanpool matchlists, transit trip planning, vanpool formation, employer/community outreach, and the employer commute challenge and guaranteed ride home programs. Information is available on bicycle facilities and maps, park 'n ride lots, ferry and airporter services, FasTrak, HOV lanes and Amtrak schedules.

SOLANO TRANSPORTATION AUTHORITY

One Harbor Center, Suite 130, Suisun City, CA 94585
Phone: (707) 424-6075 Fax: (707) 424-6074
Website: www.solanolinks.com
Member since: 1997
Investment level: Chairman's Circle
Contact: Daryl Halls, Executive Director

The Solano Transportation Authority (STA) coordinates countywide transportation programs and delivers projects under a joint powers agreement between the cities and the county. It develops transportation plans and manages projects, plans for elderly and handicapped paratransit and commuter transit services, operates Solano Napa Commuter Information and Safe Routes to School programs, and allocates various regional, state and federal transportation funds. The STA is governed by a board composed of a representative from the county board of supervisors and the mayor from

each of the seven cities within the county. The Board meets monthly in Suisun City.

Solano Transportation Authority's Board of Directors for 2011:
Harry Price, City of Fairfield, Chair
Jack Batchelor, Jr., City of Dixon, Vice-Chair
Elizabeth Patterson, City of Benicia
Jan Vick, City of Rio Vista
Pete Sanchez, City of Suisun City
Steve Hardy, City of Vacaville
Osby Davis, City of Vallejo
Jim Spering, Solano County
Daryl Halls, Executive Director

SPECTRUM PROPERTIES

411 Davis Street, Vacaville, CA 95688
Phone: (707) 469-8000 Fax: (707) 469-8009
E-mail: Traci@SpectrumPropertiesRE.com
Website: www.SpectrumPropertiesRE.com
Member since: 2011 Investment level: Business
Contact: Traci Perry, Broker/Owner

Spectrum Properties is the largest commercial property management firm in Solano County. We provide comprehensive and specialized management & brokerage services as well as tenant and buyer representation & acquisition services.

Our commercial management portfolio includes approximately:

- 40 Commercial Properties
- 400 Commercial Tenants
- 1,000,000 sf Office/Retail/Industrial
- \$10,000,000 Annual Income Collections
- \$100,000,000 Property Market Value

Spectrum Properties also has a residential division that caters to the management and brokerage of residential investment properties from single family homes to multi-family investment projects.

Our Experience in every phase of real estate is what sets Spectrum Properties apart from the rest. Spectrum understands and applies, on a daily basis, its acute knowledge of the inter-relationship between tenant satisfaction/property condition and tenant procurement/retention.

STANDARD PACIFIC HOMES

3825 Hopyard Road, Suite 275
Pleasanton, CA 94588
Phone: (925) 730-1312 Fax: (925) 730-5912
Website: www.standardpacifichomes.com
Member since: 2006 Investment level: Corporate
Contact: Tom Burrill

CITY OF SUISUN CITY

701 Civic Center Boulevard, Suisun City, CA 94585
Phone: (707) 421-7300 Fax: (707) 421-7366
Website: www.SuisunCityBusiness.com
Member since: 1995 Investment level: Public
Contact: Pete Sanchez, Mayor;
Suzanne Bragdon, City Manager/
Redevelopment Agency Executive Director;
Jason Garben, Economic Development Director

Suisun City, a nationally recognized model of urban revitalization and successful mixed use development, is located midway between Sacramento and the Bay Area near the intersection of Interstate 80 and state Highway 12. Founded as Solano County's shipping hub, the city's Waterfront District is now a vibrant pedestrian-friendly community of restaurants and shops that is quickly creating a 24/7 live-work ambiance with exemplary dining, entertainment and destination amenities. While focused on revitalizing the Waterfront District, Suisun City also has two of the region's finest Class A Office Buildings, and numerous retail and office sites ready for development fronting Highway 12, an increasingly important link from the Central Valley to the Bay Area.

Visit us at www.SuisunCityBusiness.com to explore the opportunities and hometown charm of Suisun City and discover why Suisun City is the best place for business, dining, entertainment and recreation from the Bay Area to Sacramento.

SUTTER HEALTH
Sutter Medical Foundation
Sutter Solano Medical Center

Sutter Medical Foundation
2720 Low Court, Fairfield, CA 94534
Phone: 707-427-4900 Fax: 707-436-2530
E-mail: rayjs@sutterhealth.org
Website: www.suttermedicalfoundation.org
Contact: John Ray

Sutter Solano Medical Center
300 Hospital Drive, Vallejo, CA 94589
Phone: (707) 554-4444 Fax: (707) 648-3227
E-mail: glubkat@sutterhealth.org
Website: www.suttersolano.org
Contact: Terry Glubka
Member since: 1988
Investment level: Executive Member "Stakeholder"

To meet the health care needs of Solano County residents, Sutter Health provides comprehensive medical care through two affiliates—Sutter Medical Foundation (SMF) and Sutter Solano Medical Center (SSMC).

The clinicians at SMF in Solano County provide personalized, high quality primary and specialty care in care centers conveniently located in Fairfield, Rio Vista, Vacaville and Vallejo. SSMC, a 102-bed acute care hospital, specializes in orthopedic surgery and oncology care provided through a full-service cancer center.

SSMC and SMF are affiliated with Sutter Health, a community-based, not-for-profit network of medical foundations and acute care hospitals, including Sutter Solano Medical Center in Vallejo.

SYAR CONCRETE, LLC

39820 Kentucky Avenue
Woodland, CA 95695
Phone: (530) 207-4510 Fax: (707) 254-3032
Member since: 2008 Investment level: Business
Contact: Steve Thomson

SYAR INDUSTRIES, INC.

2301 Napa-Vallejo Highway/
P.O. Box 2540, Napa, CA 94558
Phone: (707) 252-8711 Fax: (707) 224-5932
Member since: 1998
Investment level: Chairman's Circle
Contact: Jim Syar or Barry Cavanna

Syar companies have been active in the construction industry for over sixty years and Syar Industries, Inc. is now the largest producer and supplier of high quality aggregate rock products and asphaltic paving materials in the North Bay region. The Corporate office is at the Napa quarry, with other rock quarries at Lake Herman in Solano County and at Soledad in Monterey County. Sand and gravel processing plants are in Sonoma County along the Russian River in Healdsburg and Cache Creek at Madison in Yolo County. Asphaltic production plants are located in Napa, Vallejo, Healdsburg, Santa Rosa and Madison. These plants are among the most technologically advanced and efficient in the industry and can ship large volumes of aggregate each day to customers throughout northern California. In addition to quarry operations as a source of raw materials, Syar is advancing the recycling of concrete and asphalt to conserve resources and reduce landfill. Syar facilities provide 300 to 400 jobs during the year.

TOURO UNIVERSITY CALIFORNIA

1310 Club Drive, Vallejo, CA 94592
Phone: (707) 638-5200 Fax: (707) 638-5251
E-mail: jesus.mena@tu.edu Website: www.tu.edu
Member since: 2000
Investment level: Executive Member "Stakeholder"
Contact: Jesús Mena

Touro University California is a rapidly growing institution of higher education focusing on health careers and teacher preparation programs. Touro University's California campus is located on Mare Island in Vallejo. The University is one of numerous campuses within Touro College, a Jewish sponsored not-for-profit, international educational system headquartered in New York. Established in 1997, Touro University California is an expanding graduate educational institution that is located on a beautiful 44-acre campus shaded by eucalyptus trees and surrounded by San Pablo Bay. Programs include colleges of Osteopathic Medicine, Pharmacy, and

Education and Health Sciences. Currently, Touro University has approximately 1,400 graduate students enrolled. Touro University is composed of two campuses: the main campus located in Vallejo on Mare Island and the branch campus in Henderson, Nevada. Touro University California has completely transformed its portion of the Mare Island National Historic Landmark into an institution dedicated to a grand, peaceful purpose. Touro University's mission is to develop educational programs in concert with local community needs. We are committed to continuous quality improvement in the education of health providers and teachers of tomorrow. Please visit our website www.tu.edu, and join us as partners in education and in providing health services to local communities.

TRAVIS CREDIT UNION

One Travis Way, Vacaville, CA 95687
Phone: (707) 449-4000 Fax: (707) 469-1697
Website: www.traviscu.org
Member since: 1996 Investment level: Corporate
Contact: Andy Anderson

Travis Credit Union is a not-for-profit, member-owned financial institution. Founded in 1951 on the credit union philosophy of "people helping people," our focus has been to deliver superior service to each and every member. Our goal is to ensure our members are served in a manner that helps them reach their individual financial goals and that they feel appreciated as individuals and members of our organization. Membership is open to everyone who lives, works, worships or attends school in Alameda, Colusa, Contra Costa, Merced, Napa, Placer, Sacramento, San Joaquin, Solano, Sonoma, Stanislaus or Yolo County. In addition, members can extend the benefits of membership to their immediate family members. We pride ourselves in offering a comprehensive package of financial products and services while promoting personal interaction with our members and community. Inquire today about our mortgage loans, credit cards, business loans, online services and deposit accounts. Experience the Travis Credit Union difference by visiting one of our 20 branch locations in Solano, Contra Costa, Napa, Merced and Yolo Counties. Come see why more than 150,000 members choose to do business with us, making us more than \$1.6 billion strong.

TULLOCH CONSTRUCTION

3428 Ettie Street, Oakland, CA 94608
Phone: (510) 655-3400 Fax: (510) 652-3411
Member since: 2005 Investment level: Business
Contact: Brian Tulloch

Tulloch Construction, Inc. has consistently maintained a superior reputation with its clients in building commercial, industrial, manufacturing, processing and controlled environment facilities.

Founded in 1933 as a general contractor, Tulloch specializes in commercial and industrial construction, with an emphasis on concrete tilt-up buildings. Tulloch also has extensive experience in seismic retrofits, biotech facilities and conversions of existing buildings to a higher and better use. Through in-house design and engineering of each project, Tulloch Construction achieves its on-schedule and on-budget objectives. Competitive bidding of conceptual plans; company owned equipment and steel fabricating facilities help reduce the overall cost and construction time.

UMPQUA BANK

1411 Oliver Road, Suite 100, Fairfield, CA 94534
Phone: (707) 432-4224 Fax: (707) 425-6525
Email: carolclague@umpquabank.com
Website: www.umpquabank.com
Member since: 2009 Investment level: Business
Contact: Carol Clague

UNIVERSITY OF CALIFORNIA, DAVIS

Government and Community Relations, UC Davis
One Shields Avenue, Davis, CA 95616
Phone: (530) 752-9795 Fax: (530) 754-2026
E-mail: masalon@ucdavis.edu
Website: www.ucdavis.edu
Member since: 1988 Investment level: Business
Contact: Mabel Salon

UC Davis is one of the nation's top public research universities, with more than a century of service to the region, nation, and the world. Since its inception, the university has used interdisciplinary collaboration to solve important problems, with academic intersections occurring through its centers and institutes, graduate groups, the Office of

Research and other venues. Its four colleges, six professional schools, more than 100 academic majors and 90 graduate programs provide a comprehensive, rigorous and research-based learning environment for students, faculty, and researchers, and its health system provides comprehensive treatment, teaching and research facilities. The 32,000-student, 5,300-acre university has its main campus in the Sacramento Valley, near the state capital and the San Francisco Bay Area, and its Sacramento campus right in the capital city.

One of 10 campuses in the University of California system, UC Davis ranks 6th among U.S. universities based on contributions to society (Washington Monthly), 10th in research spending among public universities nationwide (National Research Council). It is one of 63 North American universities admitted into the prestigious Association of American Universities. U.S. News & World Report ranks UC Davis 9th among public universities nationwide.

CITY OF VACAVILLE

City Hall, 650 Merchant Street, Vacaville, CA 95688
Phone: (707) 449-5100 Fax: (707) 449-5149
E-mail: Mayor: sh1933@pacbell.net
City Manager: lkuhn@cityofvacaville.com
Member since: 1983 Investment level: Public
Contact: Steve Hardy, Mayor;
Laura Kuhn, City Manager

The City of Vacaville is centrally located on Interstate 80 between San Francisco and Sacramento in a beautiful setting bordered by rolling hillsides, fruit orchards and fertile farmland.

The City's rich history has transformed the community from a small agricultural town into a thriving and progressive city with a diverse population of 97,000. Affordable housing, quality schools, a wide array of youth activities, and numerous community events contribute to making Vacaville a family-oriented city. The City provides high quality recreation programs for all ages, and has continued to invest in state-of-the-art public recreation facilities. Vacaville also has one of northern California's lowest crime rates.

The access and visibility provided by I-80 and I-505 support the economic vitality of the community. The Premium Outlets at Vacaville is among the largest

and best-known operation of its type in the nation, attracting over seven (7) million of shoppers from throughout the region each year.

Notable national and international companies such as Genentech, Johnson & Johnson, Novartis, Kaiser Permanente and State Compensation Insurance Fund have elected to locate in Vacaville. For more information about business opportunities in Vacaville, please contact Mike Palombo at (707) 449-5114 or e-mail mpalombo@cityofvacaville.com.

VACAVILLE CHAMBER OF COMMERCE

300 Main Street, Suite A, Vacaville, CA 95688
Phone: (707) 448-6424 Fax: (707) 448-0424
E-mail: mark@vacavillechamber.com
Website: www.vacavillechamber.com
Member since: 1995 Investment level: Business
Contact: Mark Creffield - President/CEO

The mission of the Vacaville Chamber of Commerce is to continually improve the economic prosperity of the business community by providing leadership, education and resources.

The Vacaville Chamber of Commerce is the recognized business voice of the community. Whenever local government, the news media, or citizens have questions concerning business in Vacaville, they contact the Chamber. We represent all segments of the community in a unified voice of action. The Vacaville Chamber of Commerce is one of the largest Chambers in Solano County. Approximately 600 businesses from Vacaville and surrounding communities belong to the Chamber.

The efforts of the Chamber are focused on creating an environment that is healthy for business. We advocate the business point of view to all levels of government to ensure that public policy decisions lead to a better business environment and an enhanced quality of life. The Vacaville Chamber of Commerce subscribes to the following five Core Competencies:

1. Creating a strong local economy
2. Promoting the community
3. Providing networking opportunities
4. Representing the interests of business with government
5. Political action

VACAVILLE CONFERENCE & VISITORS BUREAU

1671 E. Monte Vista Avenue, Suite 112
Vacaville, CA 95688
Phone: (707) 450-0500 Fax: (707) 450-0516
E-mail: info@visitvacaville.com
Website: www.visitvacaville.com
Member since: 2005 Investment level: Business
Contact: Melyssa Laughlin

The Vacaville Conference & Visitors Bureau is your Concierge to the City of Vacaville! We are your one-stop-shop for local tourism interests, providing free information about Vacaville and its surroundings. As an unbiased resource for Vacaville's services and facilities, the VCVB serves as the designated point of contact for conference and meeting planners, tour operators, media and visitors. The VCVB assists planners with meeting preparation and encourages business and leisure travelers alike to visit local historic, cultural and recreational sites in our area. Inherent in our mission is to increase the economic benefits obtained from bringing visitors to Vacaville without negatively effecting Vacaville's natural, cultural and socio-economic resources. Our long term goal is to preserve, conserve and share Vacaville values, beauty, and history for future generations. Please let us know what we can do to help you and your business!

VALERO REFINING CO. - CALIFORNIA

3400 East 2nd Street, Benicia, CA 94510
Phone: (707) 745-7534 Fax: (707) 745-7452
Website: www.valero.com
Member since: 1984 Investment level: Business
Contact: Sue Fisher Jones

Valero Energy Corporation is an international manufacturer and marketer of transportation fuels, other petrochemical products and power. Based in San Antonio, Valero is a Fortune 500 company with approximately 20,000 employees. The company owns 14 petroleum refineries with a combined throughput capacity of approximately 2.6 million barrels per day, 10 ethanol plants with a combined production capacity of 1.1 billion gallons per year, and a 50-megawatt wind farm. Valero is also one of the largest retail operators with approximately 5,800 retail and branded wholesale outlets in the United

States, Canada and the Caribbean under the Valero, Diamond Shamrock, Shamrock, Ultramar and Beacon brands. The Valero Benicia refinery produces a wide range of products including gasoline, diesel, jet fuel, propane, butane, fuel oil and asphalt. Approximately 70 percent of refinery production is CARB gasoline – California's clean-burning fuel. The refinery also produces 40 percent of the asphalt supply in northern California. The refinery employs nearly 500 highly skilled people. In Fortune magazine's 100 Best Companies to Work For listing, Valero has earned a ranking nine times since it was first eligible in 2000. Valero is also a two-time recipient of the prestigious Spirit of Solano Award, United Way of the Bay Area's highest honor for businesses.

CITY OF VALLEJO

555 Santa Clara Street, 3rd Floor, Vallejo, CA 94590
Phone: (707) 649-5452 Fax: (707) 648-4499
E-mail: annette@ci.vallejo.ca.us
Website: www.ci.vallejo.ca.us
Member since: 1989 Investment level: Public
Contact: Osby Davis, Mayor; Phil Batchelor, Interim City Manager; Craig Whittom, Assistant City Manager/ Community Development; Annette Taylor, Senior Community Development Analyst

The City of Vallejo strives to offer an exceptional quality of life to its residents. The City's mission statement is as "The City of Vallejo celebrates its cultural and ethnic diversity, preserves its history and maritime heritage, cares for its children and their future, and provides cost effective services second to none." The City of Vallejo Economic Development Division administers active business recruitment, small business development, redevelopment projects, and leads the City's Mare Island base conversion efforts. Business services available from the Economic Development Division include confidential site selection assistance, demographic and market profiles of Vallejo sites, permit processing assistance, tax exempt financing for qualified manufacturers, and a variety of business consulting services available to Vallejo businesses. The City of Vallejo and the Vallejo Redevelopment Agency are moving forward on the revitalization of the Waterfront; continued conversion of Mare Island for commercial and residential use; and substantial investment in the Northeast Corridor.

VALLEJO CHAMBER OF COMMERCE

427 York Street, Vallejo, CA 94590
Phone: (707) 644-5551 Fax: (707) 644-5590
E-mail: info@vallejochamber.com
Website: www.vallejochamber.com
Member since: 1995 Investment level: Business
Contact: Anita Hawkes, President & CEO

The Vallejo Chamber of Commerce represents experienced leadership in the areas of governmental affairs, political action, economic development, and membership services. Through the resources and expertise of more than 600 members, the support of professional staff, and partnerships with many community organizations, the Vallejo Chamber of Commerce plays a strategic role in improving the business spirit and quality of life in Vallejo, CA.

WELLS FARGO

2175 N. California Blvd. Suite 700
Phone: (925) 947-3748
E-mail: carol.a.garrett@wellsfargo.com
Website: www.wellsfargo.com
Member since: 2007 Investment level: Business
Contact: Carol Garrett

Wells Fargo's Mt. Diablo Regional Commercial Banking Office in Walnut Creek covers Solano County, serving the needs of businesses with annual sales of \$20,000,000 and up, as well as the needs of commercial real estate investors and developers. Please contact Carol Garrett, Regional Sales Manager, at (925)-947-3748 or at carol.a.garrett@wellsfargo.com.

WESTAMERICA BANK

2400 Hilborn Road, Fairfield, CA 94533
Phone: (707) 429-7450 Fax: (707) 422-9759
Member since: 1993 Investment level: Corporate
Contact: Elaine Crombie

Located throughout Northern and Central California, Westamerica has approximately 90 full service branches. Westamerica is the 7th largest commercial bank headquartered in California. As a regional community bank, Westamerica meets the financial needs of customers and businesses in Solano, Sonoma, Sacramento, Contra Costa, Mendocino,

Nevada, Marin, Placer, Stanislaus and San Francisco, Napa, Yolo, Lake, Tuolumne, Alameda, Merced, Madera, Fresno, Kings, Tulare and Kern Counties. Westamerica Bank is a subsidiary of Westamerica Bancorporation. The company is committed to providing prompt, personal service and is recognized for its community service efforts. Westamerica Bancorporation headquarters relocated mid-1996 to new facilities in Cordelia and is one of the major employers in Solano County.

WESTERVELT ECOLOGICAL SERVICES

600 North Market Blvd., Ste 3 Sacramento, CA 95834
Phone: (916) 646-3644 Fax: (916) 646-3675
E-mail: cdenisoff@westervelt.com
Website: www.wesmitigation.com
Member since: 2009 Investment level: Business
Contact: Craig Denisoff, Vice President

Westervelt Ecological Services is a nationally recognized habitat mitigation and restoration company providing mitigation and conservation bank credits, habitat restoration, and mitigation consulting services. Providing conservation on a landscape scale is the mission of Westervelt Ecological Services. A division of The Westervelt Company, a 125 year-old Tuscaloosa, Ala., organization of land stewards, Westervelt Ecological Services offers mitigation banking solutions for developers and businesses who need to mitigate impacts on wetlands or species. Westervelt Ecological Services currently provides vernal pool and California tiger salamander mitigation, and opportunities for Swainson's hawk mitigation at its Burke Ranch Conservation Bank in Solano County. To learn more visit www.wesmitigation.com.

WESTRUST

100 Shoreline Hwy, Bldg B, Ste. 310
Mill Valley, CA 94941

Phone: (415) 489-1700 Fax: (415) 489-1722

E-mail: sghest@westrust.com

Website: www.westrust.com

Member since: 2006 Investment level: Corporate

Contact: Susan Ghest-Kehoe

Westrust has established itself as a leading developer, owner and operator of retail centers and mixed use projects throughout California. Westrust has acquired or developed 48 properties in five states, including 28 retail centers encompassing 4.3 million square feet, 1.1 million square feet of office and industrial space, and over 1,200 residential units valued at more than \$1.09 billion. Westrust acquires and manages of two distinct product types: the neighborhood/ community retail sector, and the power/lifestyle sector that mixes major national retailers with higher-end shopping opportunities including entertainment and restaurant venues. Active projects include: Nut Tree Retail Phases 1, 2 & 3, 443,000 square feet in Vacaville; The Orchard, 276,000 square feet in Lake Forest; and Aloha Tower, 165,000 square feet in Honolulu. Westrust has offices in Mill Valley and Los Angeles.

THE WISEMAN COMPANY

5030 Business Center Drive, Fairfield, CA 94534

Phone: (707) 427-1212 Fax: (707) 427-1857

Website: www.WisemanCo.com

E-mail: dwiseman@WisemanCo.com

Member since: 1988 Investment level: Business

Contact: Doyle Wiseman

Founded in 1979, The Wiseman Company is a full-service, commercial real estate firm, based in Solano County. The Company developed and manages Solano's prestige office properties including: Fairfield's newest professional building, the 50,000 square foot Green Valley Executive Center; 333 Sunset, at 72,000 square feet, Solano's largest Class A office building; Vacaville Medical Center, the County's first medical office condominium building; Corporate Plaza, the County's first Class A office building; One Harbor Center, the landmark building on the Suisun City waterfront; Woodland Corporate Center, at 35,000 square feet, the best address in

Woodland; Martin Plaza, a 35,000 square foot, two-building Class A development; and Napa's only Class A office buildings, First & Main and Main Street West. Capitalizing on an in-depth knowledge of the local market,

The Wiseman Company brokers the sale and leasing of properties; manages over \$100 million of real property; and continues development ventures to create value in Solano and neighboring counties. In 2006, the Company joined with Cornerstone Properties Group to target the burgeoning urban infill mixed-use market. The synergy of the operating divisions and the superior personnel produce the best brokerage, development, investment and property management firm in Solano County.

WORKFORCE INVESTMENT BOARD OF SOLANO COUNTY

320 Campus Lane, Fairfield, CA 94534

Employer Hotline: (707) 863-3534

Fax: (707) 864-3386

Member since: 1997 Investment level: Business

Contact: Robert Bloom

Working in close cooperation with local employers, the Workforce Investment Board (WIB) of Solano County has three main functions: (1) to shape policy regarding workforce development in Solano County; (2) to provide specific employment-related services for employers and job seekers in accordance with its federal funding; and (3) oversee the operation of two One Stop Career Centers known as the Solano Employment Connections. WIB services for employers include: **Recruitment Services**, featuring two Regional Career Fairs hosted annually in the Spring and Fall, in-house hiring events, free job listings and promotion of job listings; **On-the-Job Training Program**; **Labor Market Information**; and, **Tax Credits**. Additionally, for a nominal fee, the WIB offers **Business Advantage**, a soft-skills training and development curriculum for Supervisors and Employees. For more information, call the WIB's Employer Hotline at (707) 863-3534.

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