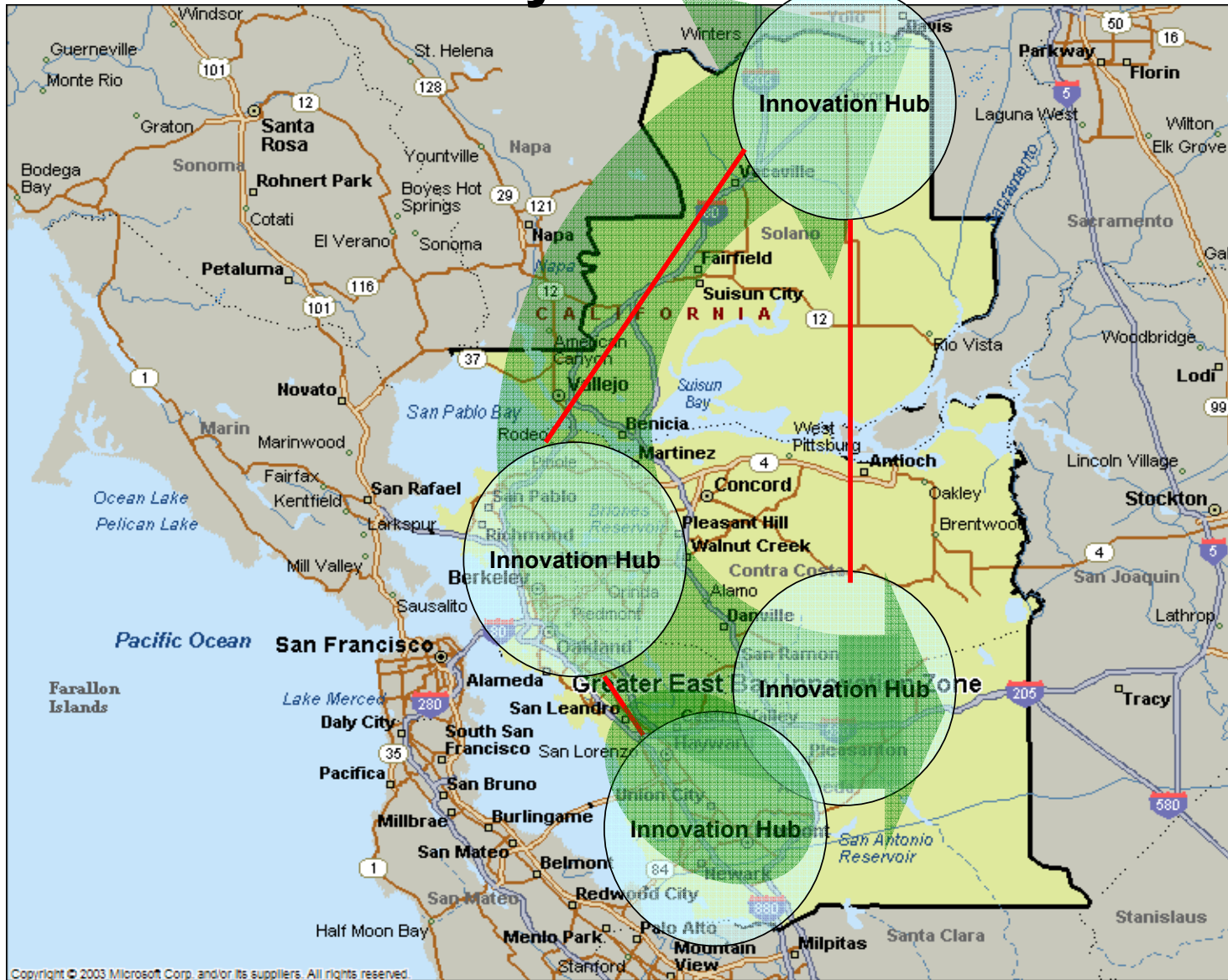




Can We Seize The Energy Opportunity?

Mike Ammann, President
Solano EDC

Greater East Bay Innovation Zone



Competitive Advantages



- Increasing Regulatory Demand for Alternative Energy
- Superior Location, Infrastructure & Access
- Growing Manufacturing Economy & Need for More Energy
- Bookend Talent – UC Berkeley & Davis
- East Bay Concentration of Basic Research
- Land to Scale Up
- Growing Regional Market for Alternative & Renewables

Challenges



- Land Use - Can we permit energy uses?
- Regulatory - Can air districts provide timely entitlement process
- Grid - Ability to obtain cost effective access
- Encroachment – Travis radar issues
- Open to Experimenting – new uses or reuse i.e. *Carbon Sequestration*, Air Compression or Battery Storage Facilities